

Orient Overseas (International) Ltd

Company profile and Operational Update
4Q 2012

January 22nd 2013

OOIL 4Q 2012 OPERATING RESULTS

- Total lifting decreased by 0.7% YOY
- Total Revenue Increased by 5.6% to US\$1,423.8 million
- While loadable capacity increased by 5.7%, the overall load factor was 4.6% lower
- Overall average revenue per teu improved by 6.4%



2012 vs 2011 Full Year Operating Results

- Lifting increased by 3.7%
- Total Revenue increased by 6.7%
- Loadable Capacity increased by 7.6%
- Overall Load Factor was 2.8% lower
- Overall Revenue per teu increased by 2.9%



OOCL Operational Update*

	Q4 2012	Q4 2011	change	YTD FY 2012	FY 2011	change
LIFTINGS (TEU'S)						
Trans-Pacific	295,350	316,953	-6.8%	1,252,597	1,230,135	1.8%
Asia-Europe	216,777	210,813	2.8%	885,323	863,064	2.6%
Trans-Atlantic	93,229	100,733	-7.4%	407,973	391,577	4.2%
Intra-Asia/Australasia	663,748	649,635	2.2%	2,671,341	2,548,361	4.8%
TOTAL ALL SERVICES	1,269,104	1,278,134	-0.7%	5,217,234	5,033,137	3.7%
TOTAL REVENUES (US\$ '000)						
Trans-Pacific	479,437	454,870	5.4%	1,988,427	1,896,406	4.9%
Asia-Europe	271,372	230,331	17.8%	1,158,245	1,064,000	8.9%
Trans-Atlantic	152,774	170,480	-10.4%	660,228	667,005	-1.0%
Intra-Asia/Australasia	520,214	492,420	5.6%	2,091,685	1,901,921	10.0%
TOTAL ALL SERVICES	1,423,797	1,348,101	5.6%	5,898,585	5,529,332	6.7%
REVENUE PER TEU (US\$)						
Trans-Pacific	1,623	1,435	13.1%	1,587	1,542	2.9%
Asia-Europe	1,252	1,093	14.5%	1,308	1,233	6.1%
Trans-Atlantic	1,639	1,692	-3.1%	1,618	1,703	-5.0%
Intra-Asia/Australasia	784	758	3.4%	783	746	5.0%
TOTAL ALL SERVICES	1,122	1,055	6.4%	1,131	1,099	2.9%

*Note: Unaudited operational updates



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OOCL Operational Update*

	Q4 2012	QoQ change	Q3 2012	QoQ change	Q2 2012	QoQ change	Q1 2012	QoQ change
LIFTINGS (TEU'S)								
Trans-Pacific	295,350	-9.3%	324,947	-0.2%	325,729	6.2%	306,571	-3.3%
Asia-Europe	216,777	-3.1%	242,351	8.3%	223,743	10.5%	202,452	-4.0%
Trans-Atlantic	93,229	-11.3%	102,075	-2.9%	105,153	-2.2%	107,516	6.7%
Intra-Asia/Australasia	663,748	-3.5%	691,497	0.5%	687,996	9.5%	628,100	-3.3%
TOTAL ALL SERVICES	1,269,104	-5.5%	1,360,870	1.4%	1,342,621	7.9%	1,244,639	-2.6%
TOTAL REVENUES (US\$ '000)								
Trans-Pacific	479,437	-7.1%	540,067	4.6%	516,307	14.1%	452,616	-0.5%
Asia-Europe	271,372	-17.0%	340,969	4.3%	326,888	49.3%	219,016	-4.9%
Trans-Atlantic	152,774	-9.3%	164,724	-2.2%	168,457	-3.3%	174,273	2.2%
Intra-Asia/Australasia	520,214	-5.2%	551,481	0.5%	548,678	16.4%	471,312	-4.3%
TOTAL ALL SERVICES	1,423,797	-8.8%	1,597,241	2.4%	1,560,330	18.5%	1,317,217	-2.3%
REVENUE PER TEU (US\$)								
Trans-Pacific	1,623	2.4%	1,662	4.9%	1,585	7.4%	1,476	2.9%
Asia-Europe	1,252	-14.3%	1,407	-3.7%	1,461	35.0%	1,082	-1.0%
Trans-Atlantic	1,639	2.3%	1,614	0.7%	1,602	-1.2%	1,621	-4.2%
Intra-Asia/Australasia	784	-1.8%	798	0.0%	798	6.4%	750	-1.1%
TOTAL ALL SERVICES	1,122	-3.4%	1,174	1.0%	1,162	9.8%	1,058	0.3%

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OOCL Operational Update*

	Q4 2012	Q4 2011	Q4 2012 Vs Q4 2011	Q4 2010	Q4 2012 Vs Q4 2010
LIFTINGS (TEU'S)					
Trans-Pacific	295,350	316,953	-6.8%	318,977	-7.4%
Asia-Europe	216,777	210,813	2.8%	215,725	0.5%
Trans-Atlantic	93,229	100,733	-7.4%	95,775	-2.7%
Intra-Asia/Australasia	663,748	649,635	2.2%	673,602	-1.5%
TOTAL ALL SERVICES	1,269,104	1,278,134	-0.7%	1,304,079	-2.7%
TOTAL REVENUES (US\$ '000)					
Trans-Pacific	479,437	454,870	5.4%	540,963	-11.4%
Asia-Europe	271,372	230,331	17.8%	325,335	-16.6%
Trans-Atlantic	152,774	170,480	-10.4%	168,708	-9.4%
Intra-Asia/Australasia	520,214	492,420	5.6%	483,630	7.6%
TOTAL ALL SERVICES	1,423,797	1,348,101	5.6%	1,518,636	-6.2%
REVENUE PER TEU (US\$)					
Trans-Pacific	1,623	1,435	13.1%	1,696	-4.3%
Asia-Europe	1,252	1,093	14.5%	1,508	-17.0%
Trans-Atlantic	1,639	1,692	-3.1%	1,762	-7.0%
Intra-Asia/Australasia	784	758	3.4%	718	9.2%
TOTAL ALL SERVICES	1,122	1,055	6.4%	1,165	-3.7%

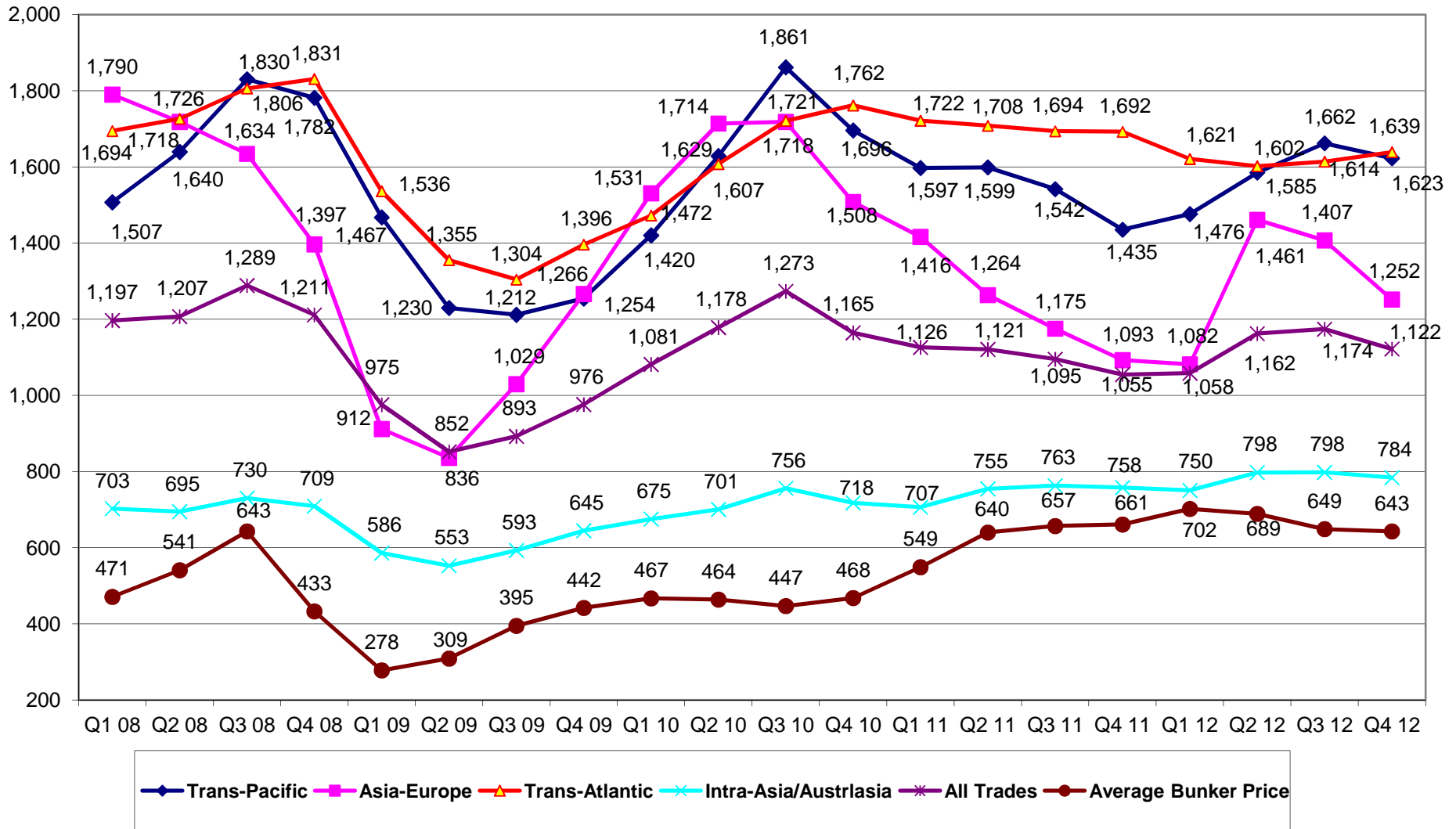
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OOCL Average Revenue / TEU*

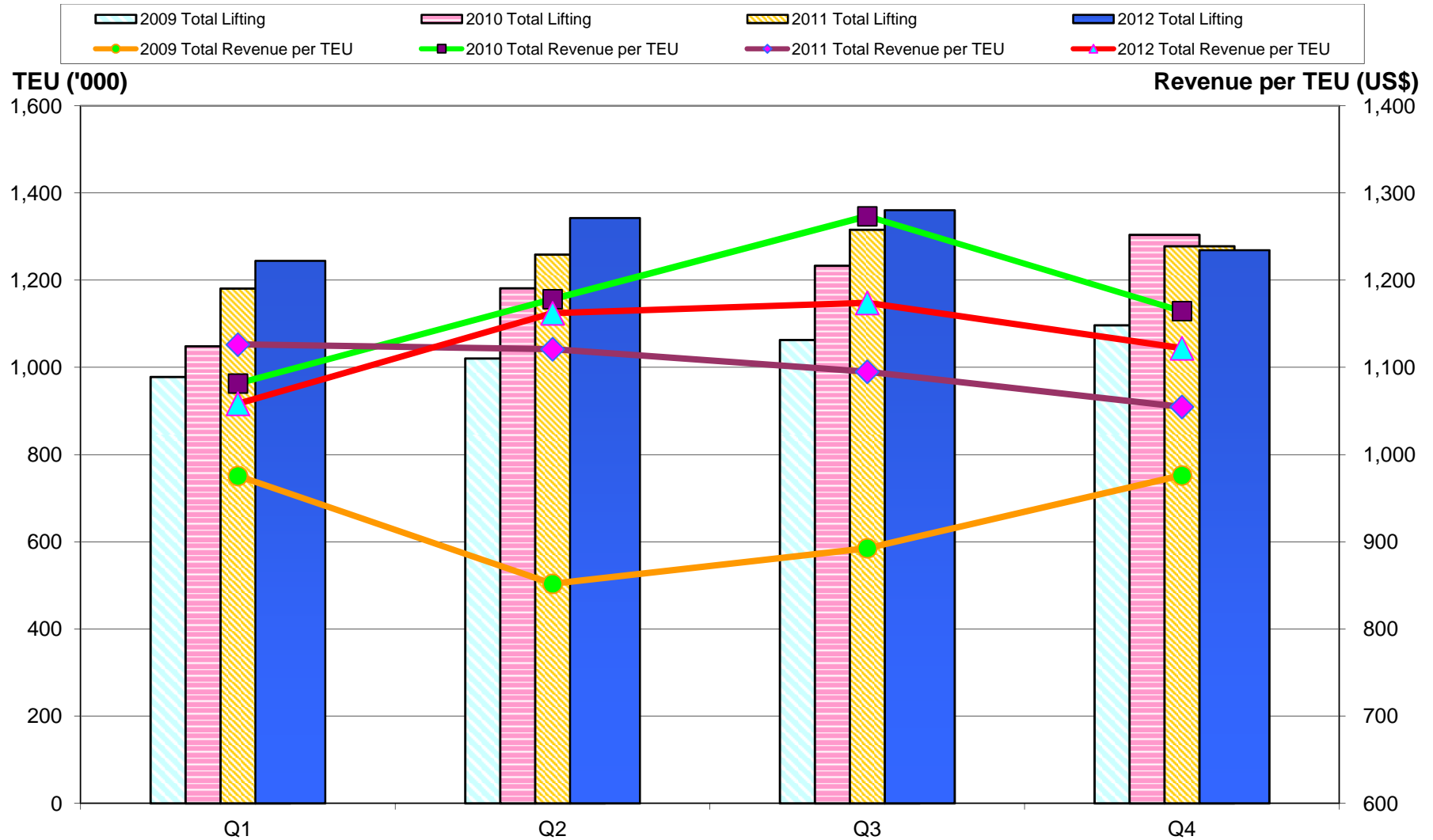
Revenue Per TEU (US\$)



*Note: Unaudited operational updates



All Trades Liftings and Revenue per TEU*

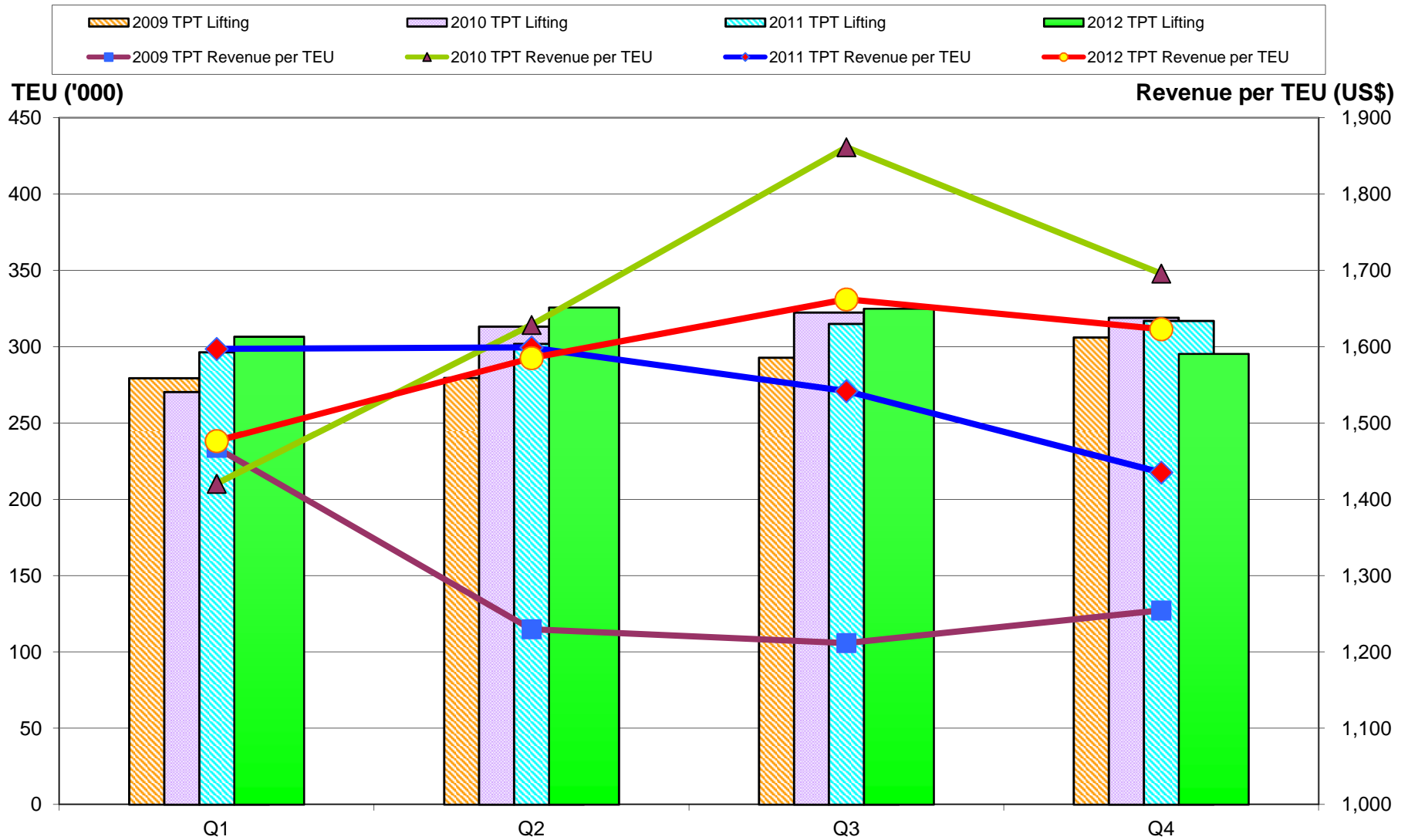


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TPT Liftings and Revenue per TEU*

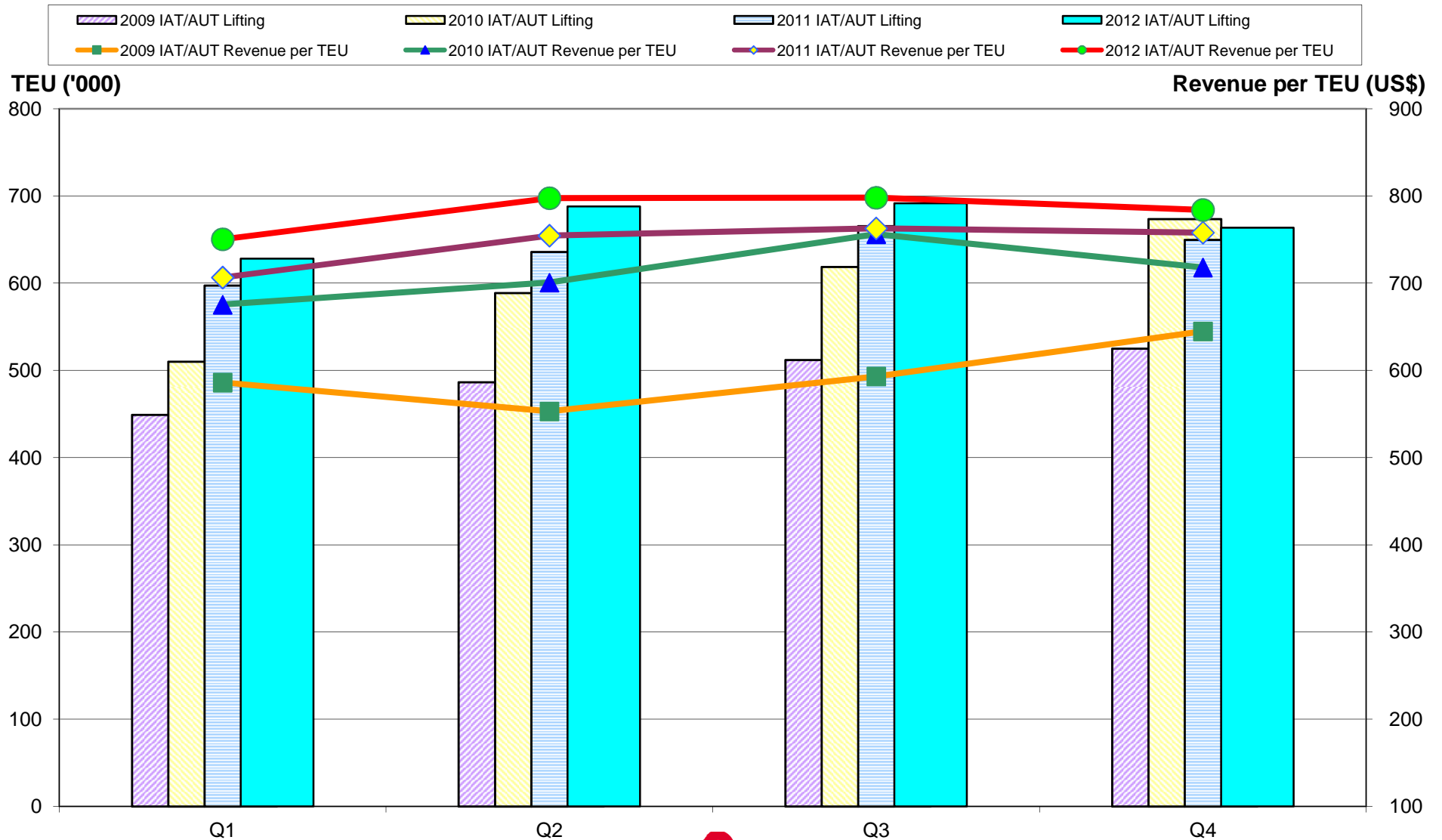


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IAT/AUT Liftings and Revenue per TEU*

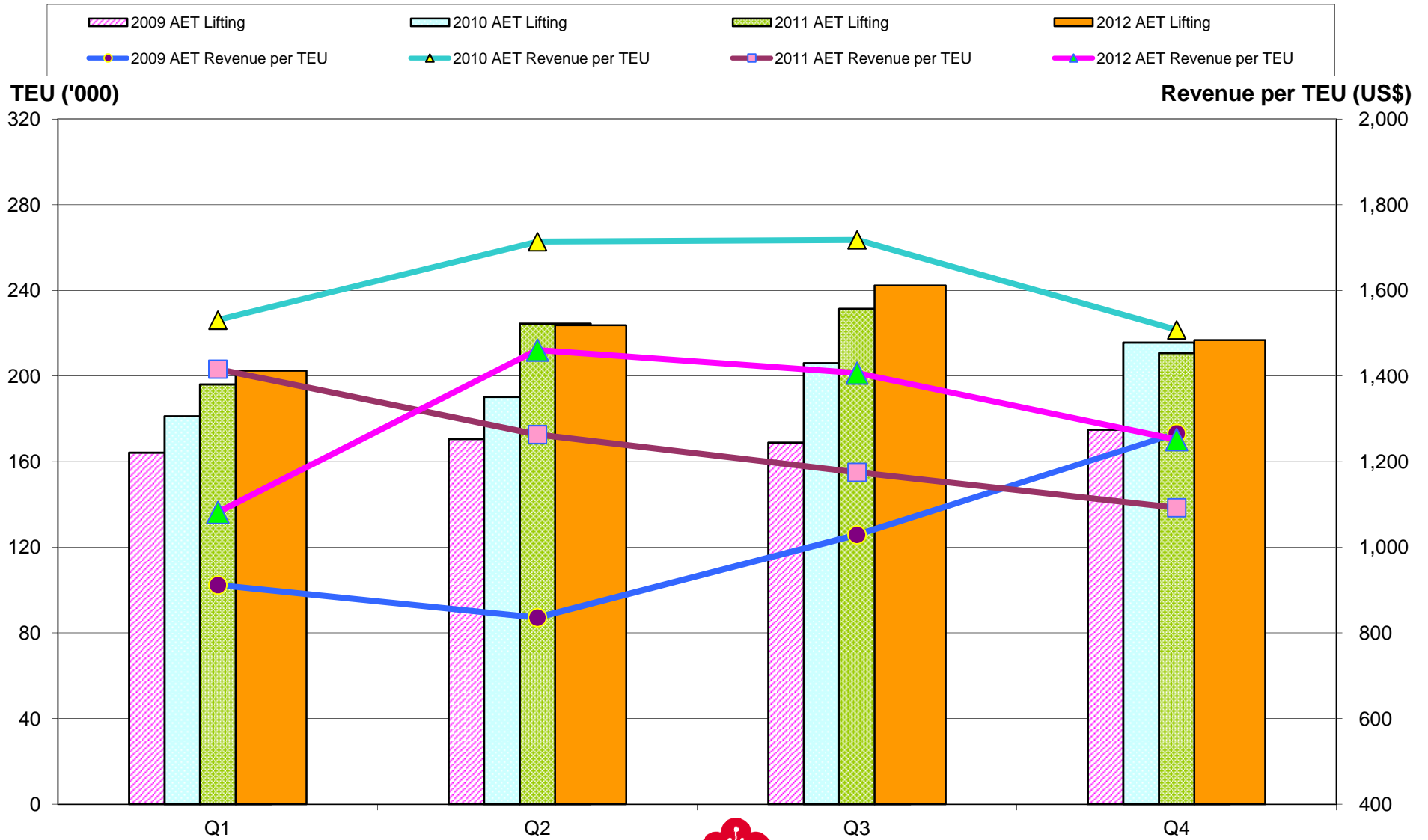


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AET Liftings and Revenue per TEU*

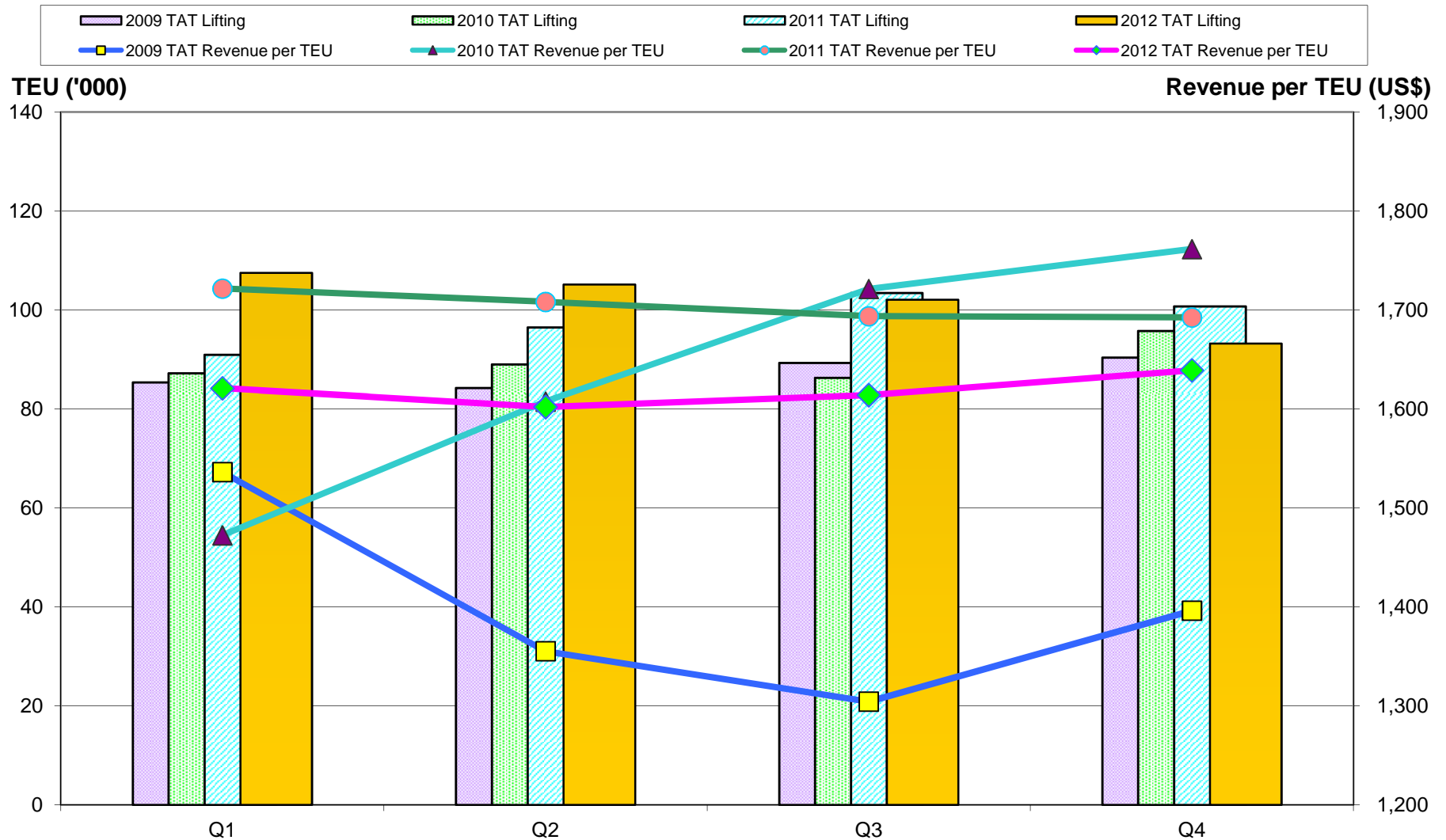


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TAT Liftings and Revenue per TEU*



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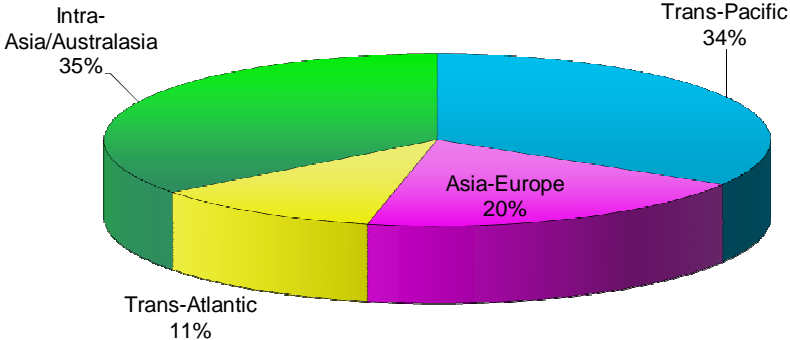


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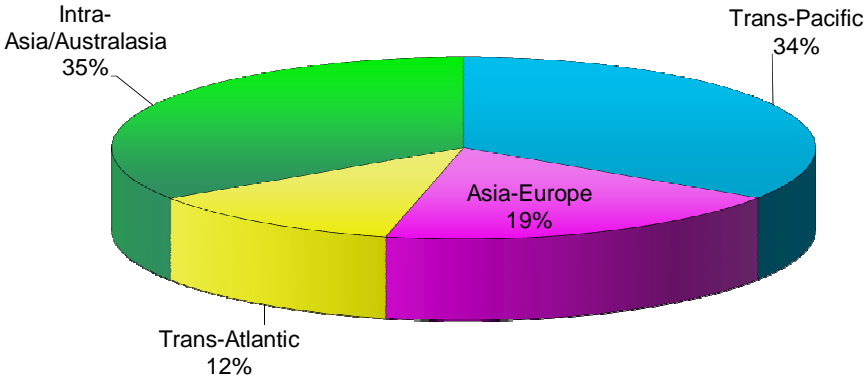
Global Revenue & Lifting Distribution

2012 vs 2011

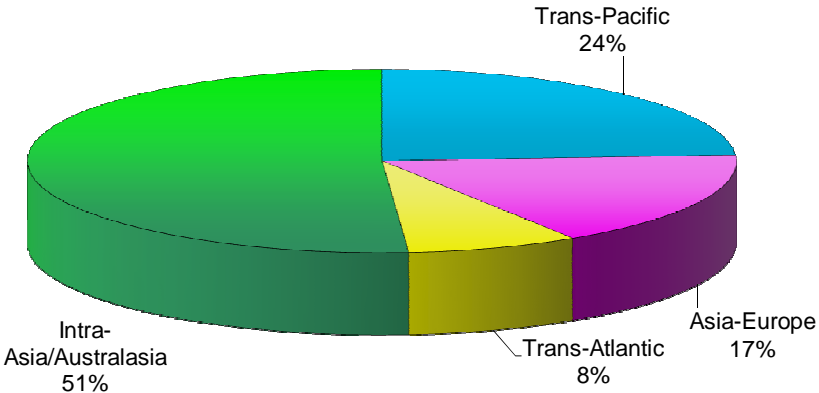
Revenue (in US\$) FY2012



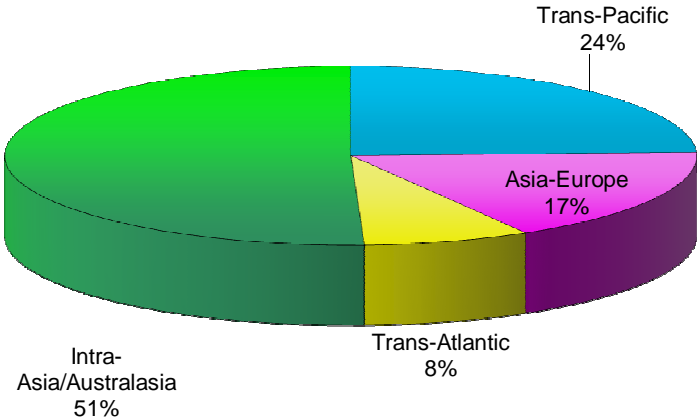
Revenue (in US\$) FY2011



Lifting (in TEU) FY2012



Lifting (in TEU) FY2011



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