



# **Orient Overseas (International) Ltd.**

## **4Q 2014 Operational Update**

January 30<sup>th</sup> 2015

The Board wishes to remind investors that this operational update for the fourth quarter ended 31st December 2014 is based on the Group's internal records and management accounts and has not been reviewed or audited by the auditor.

# OOCL Operational Update\*

	Q4 2014	Q4 2013	change	Q4 2014	Q3 2014	change	YTD FY 2014	FY 2013	change
<b>LIFTINGS (TEU'S)</b>									
Trans-Pacific	309,904	312,404	-0.8%	309,904	333,403	-7.0%	1,288,509	1,233,131	4.5%
Asia-Europe	247,014	220,429	12.1%	247,014	251,861	-1.9%	979,659	843,652	16.1%
Trans-Atlantic	90,192	95,081	-5.1%	90,192	99,921	-9.7%	384,988	394,842	-2.5%
Intra-Asia/Australasia	712,836	767,880	-7.2%	712,836	735,142	-3.0%	2,932,360	2,821,912	3.9%
<b>TOTAL ALL SERVICES</b>	<b>1,359,946</b>	<b>1,395,794</b>	<b>-2.6%</b>	<b>1,359,946</b>	<b>1,420,327</b>	<b>-4.3%</b>	<b>5,585,516</b>	<b>5,293,537</b>	<b>5.5%</b>
<b>TOTAL REVENUES (US\$ '000)</b>									
Trans-Pacific	479,582	467,006	2.7%	479,582	519,026	-7.6%	1,972,630	1,920,634	2.7%
Asia-Europe	275,163	253,163	8.7%	275,163	310,217	-11.3%	1,173,156	1,025,684	14.4%
Trans-Atlantic	145,318	150,278	-3.3%	145,318	157,348	-7.6%	600,559	615,527	-2.4%
Intra-Asia/Australasia	498,863	530,658	-6.0%	498,863	531,738	-6.2%	2,061,016	2,046,769	0.7%
<b>TOTAL ALL SERVICES</b>	<b>1,398,926</b>	<b>1,401,105</b>	<b>-0.2%</b>	<b>1,398,926</b>	<b>1,518,329</b>	<b>-7.9%</b>	<b>5,807,361</b>	<b>5,608,614</b>	<b>3.5%</b>
<b>REVENUE PER TEU (US\$)</b>									
Trans-Pacific	1,548	1,495	3.5%	1,548	1,557	-0.6%	1,531	1,558	-1.7%
Asia-Europe	1,114	1,149	-3.0%	1,114	1,232	-9.6%	1,198	1,216	-1.5%
Trans-Atlantic	1,611	1,581	1.9%	1,611	1,575	2.3%	1,560	1,559	0.1%
Intra-Asia/Australasia	700	691	1.3%	700	723	-3.2%	703	725	-3.0%
<b>TOTAL ALL SERVICES</b>	<b>1,029</b>	<b>1,004</b>	<b>2.5%</b>	<b>1,029</b>	<b>1,069</b>	<b>-3.7%</b>	<b>1,040</b>	<b>1,060</b>	<b>-1.9%</b>

\*Note: Unaudited operational updates



# OOCL Operational Update\*

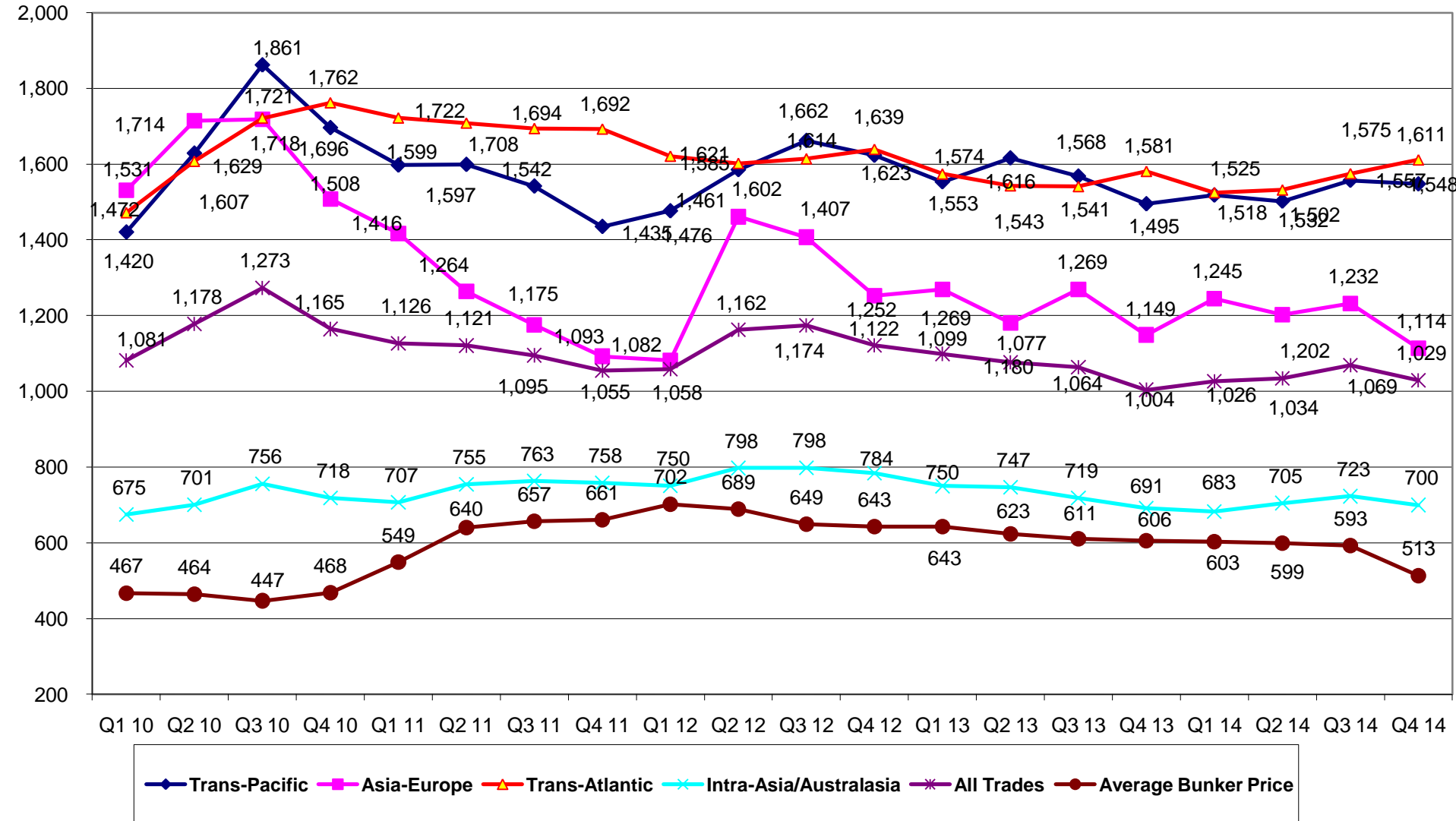
	Q4 2014	QoQ change	Q3 2014	QoQ change	Q2 2014	QoQ change	Q1 2014
<b>LIFTINGS (TEU'S)</b>							
Trans-Pacific	309,904	-7.0%	333,403	-1.0%	336,940	9.3%	308,262
Asia-Europe	247,014	-1.9%	251,861	-0.9%	254,067	12.1%	226,717
Trans-Atlantic	90,192	-9.7%	99,921	-0.8%	100,775	7.1%	94,100
Intra-Asia/Australasia	712,836	-3.0%	735,142	-3.5%	761,411	5.3%	722,971
<b>TOTAL ALL SERVICES</b>	<b>1,359,946</b>	<b>-4.3%</b>	<b>1,420,327</b>	<b>-2.3%</b>	<b>1,453,193</b>	<b>7.5%</b>	<b>1,352,050</b>
<b>TOTAL REVENUES (US\$ '000)</b>							
Trans-Pacific	479,582	-7.6%	519,026	2.6%	505,931	8.1%	468,091
Asia-Europe	275,163	-11.3%	310,217	1.6%	305,459	8.2%	282,317
Trans-Atlantic	145,318	-7.6%	157,348	1.9%	154,359	7.5%	143,534
Intra-Asia/Australasia	498,863	-6.2%	531,738	-0.9%	536,836	8.8%	493,579
<b>TOTAL ALL SERVICES</b>	<b>1,398,926</b>	<b>-7.9%</b>	<b>1,518,329</b>	<b>1.0%</b>	<b>1,502,585</b>	<b>8.3%</b>	<b>1,387,521</b>
<b>REVENUE PER TEU (US\$)</b>							
Trans-Pacific	1,548	-0.6%	1,557	3.7%	1,502	-1.1%	1,518
Asia-Europe	1,114	-9.6%	1,232	2.5%	1,202	-3.5%	1,245
Trans-Atlantic	1,611	2.3%	1,575	2.8%	1,532	0.5%	1,525
Intra-Asia/Australasia	700	-3.2%	723	2.6%	705	3.2%	683
<b>TOTAL ALL SERVICES</b>	<b>1,029</b>	<b>-3.7%</b>	<b>1,069</b>	<b>3.4%</b>	<b>1,034</b>	<b>0.8%</b>	<b>1,026</b>

\*Note: Unaudited operational updates



# OOCL Average Revenue / TEU\*

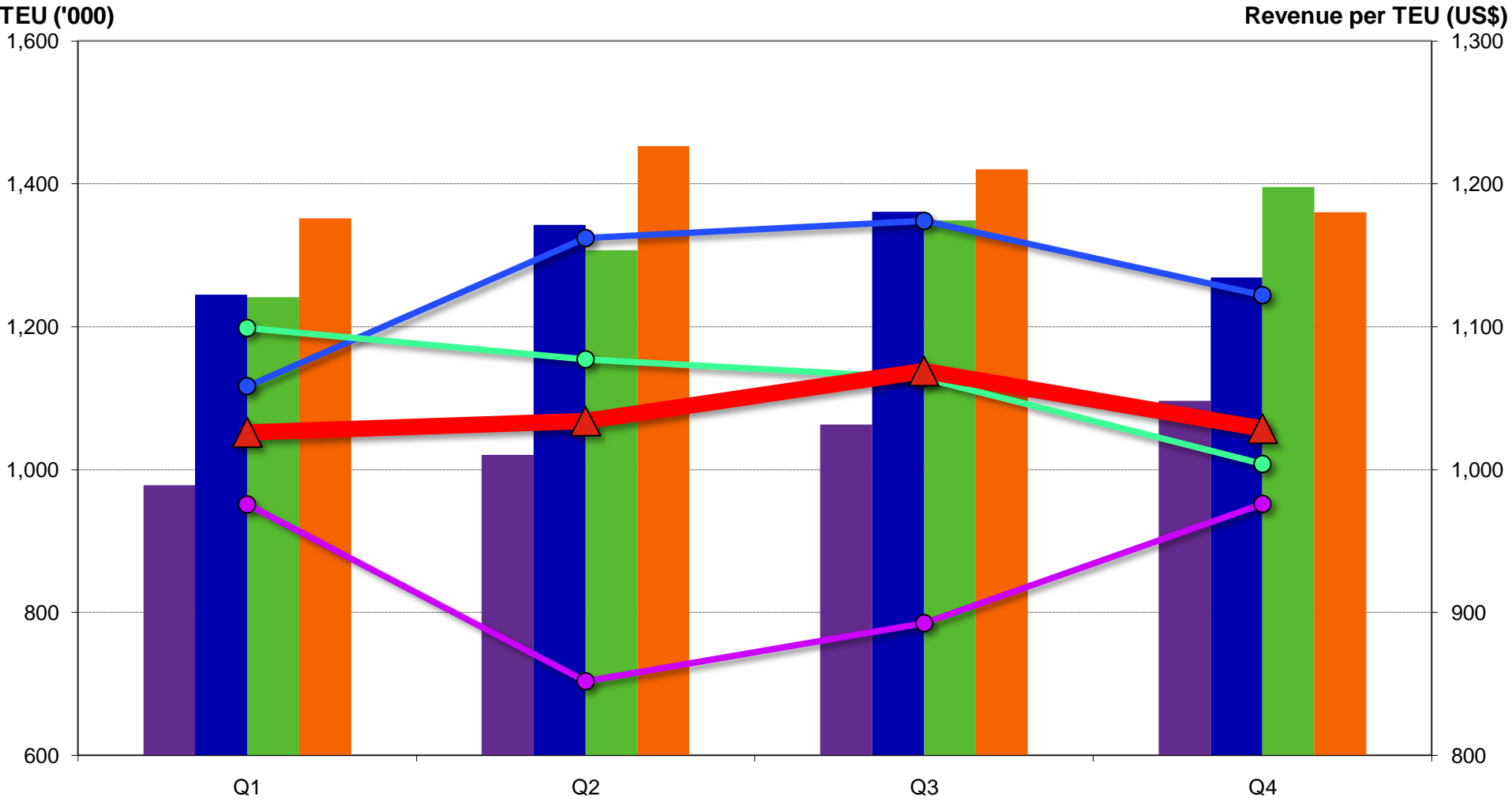
Revenue Per TEU (US\$)



\*Note: Unaudited operational updates



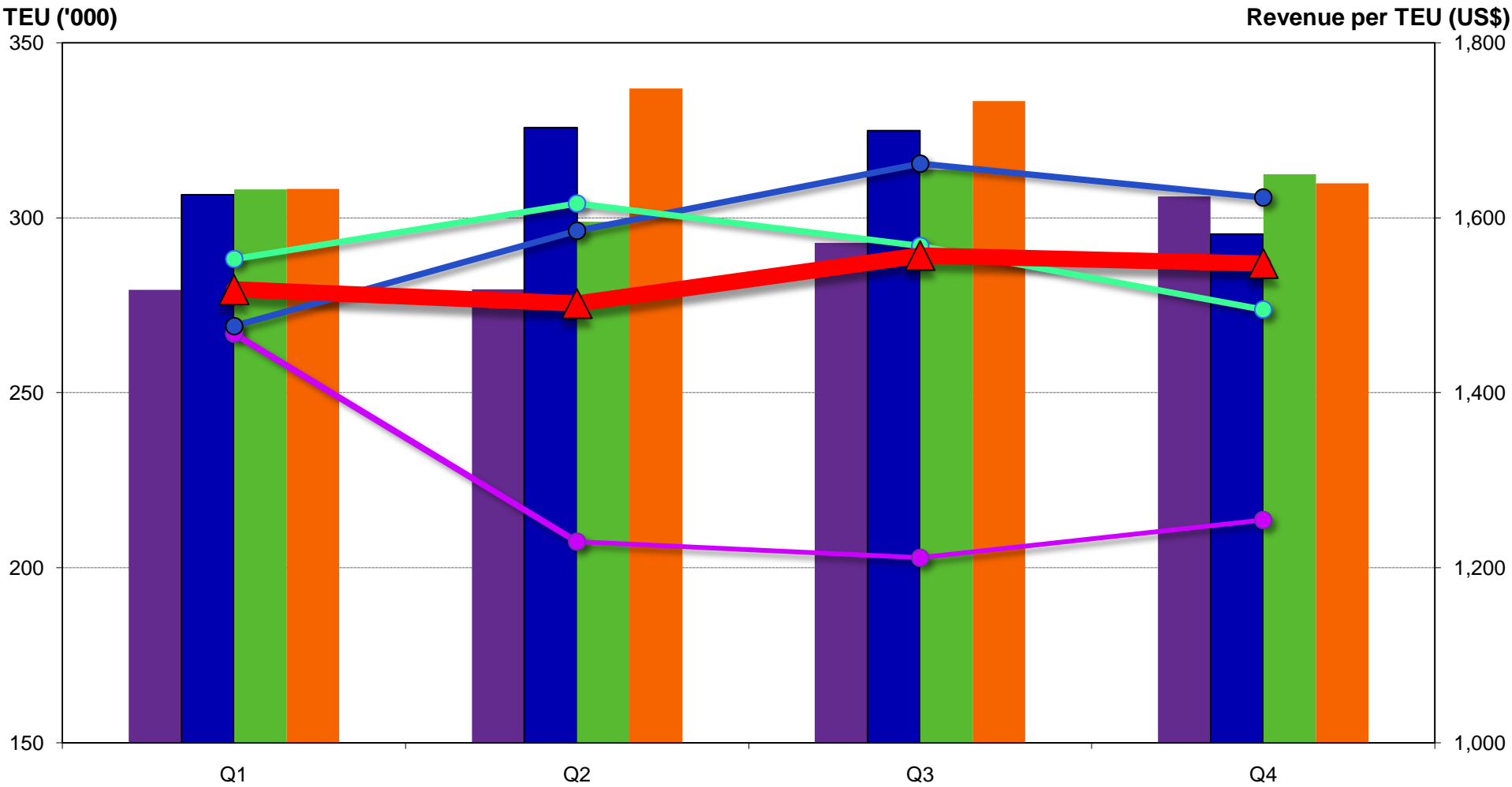
# All Trades Liftings and Revenue per TEU\*



\*Note: Unaudited operational updates



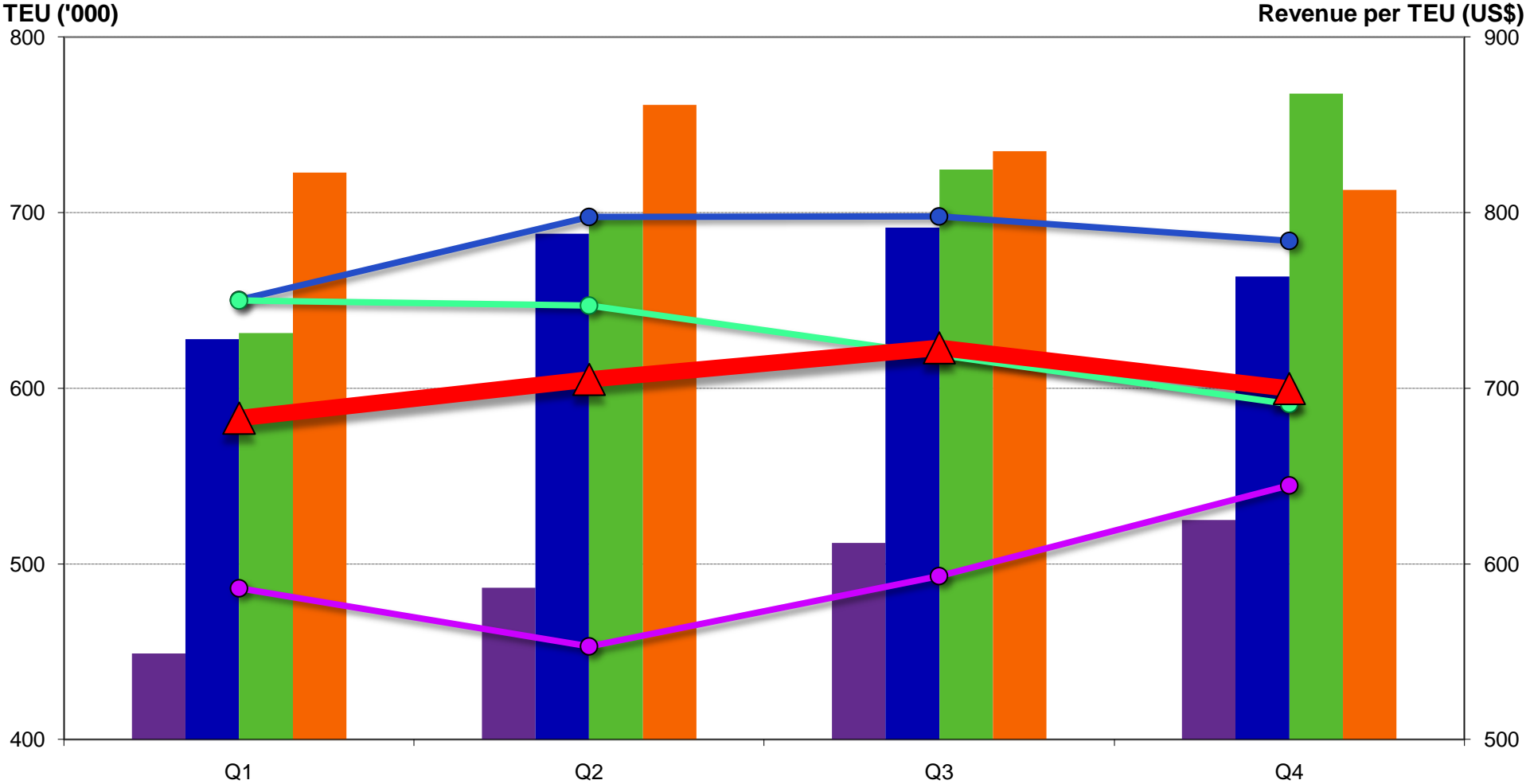
# TPT Liftings and Revenue per TEU\*



\*Note: Unaudited operational updates



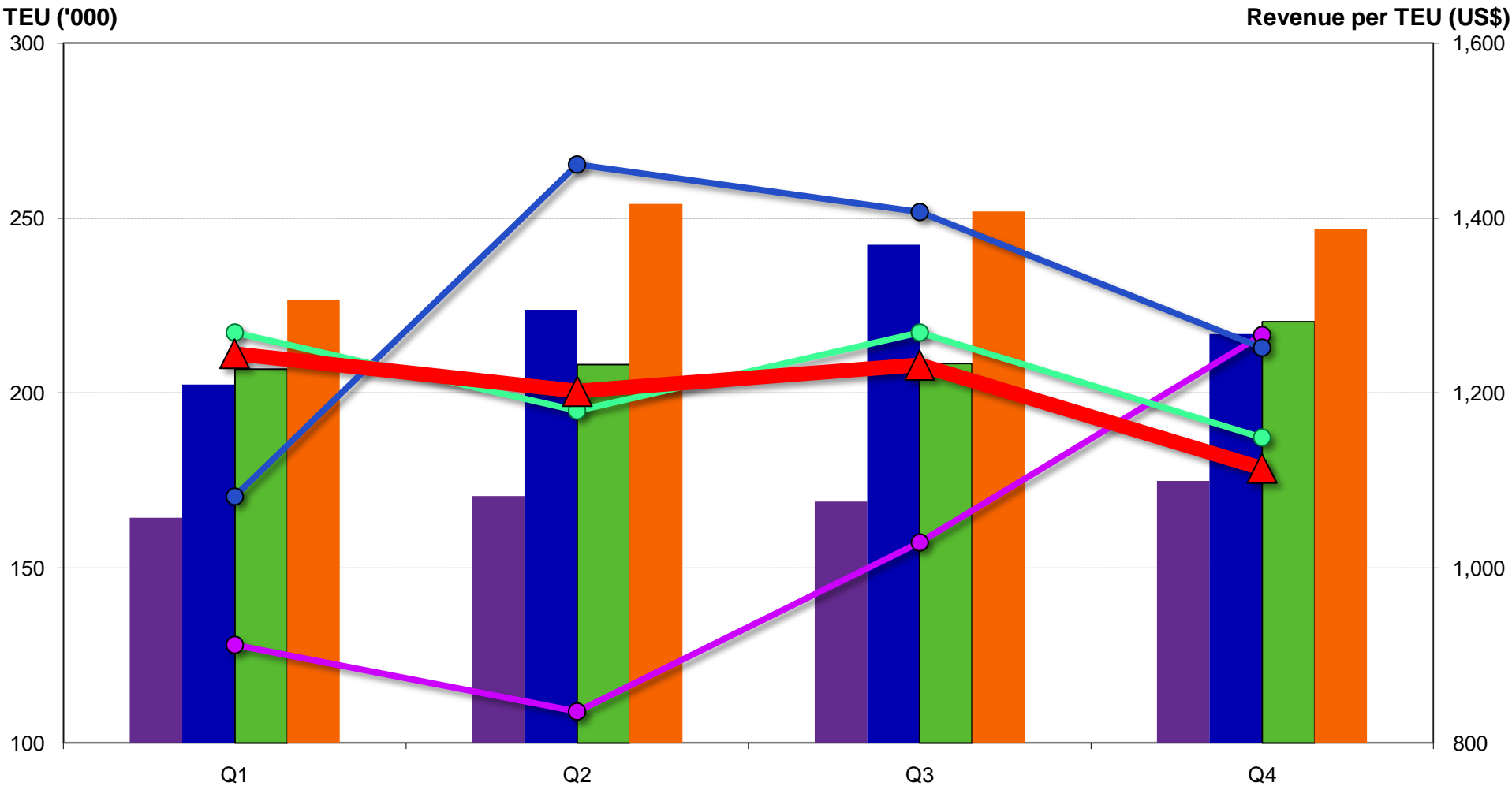
# IAT/AUT Liftings and Revenue per TEU\*



\*Note: Unaudited operational updates



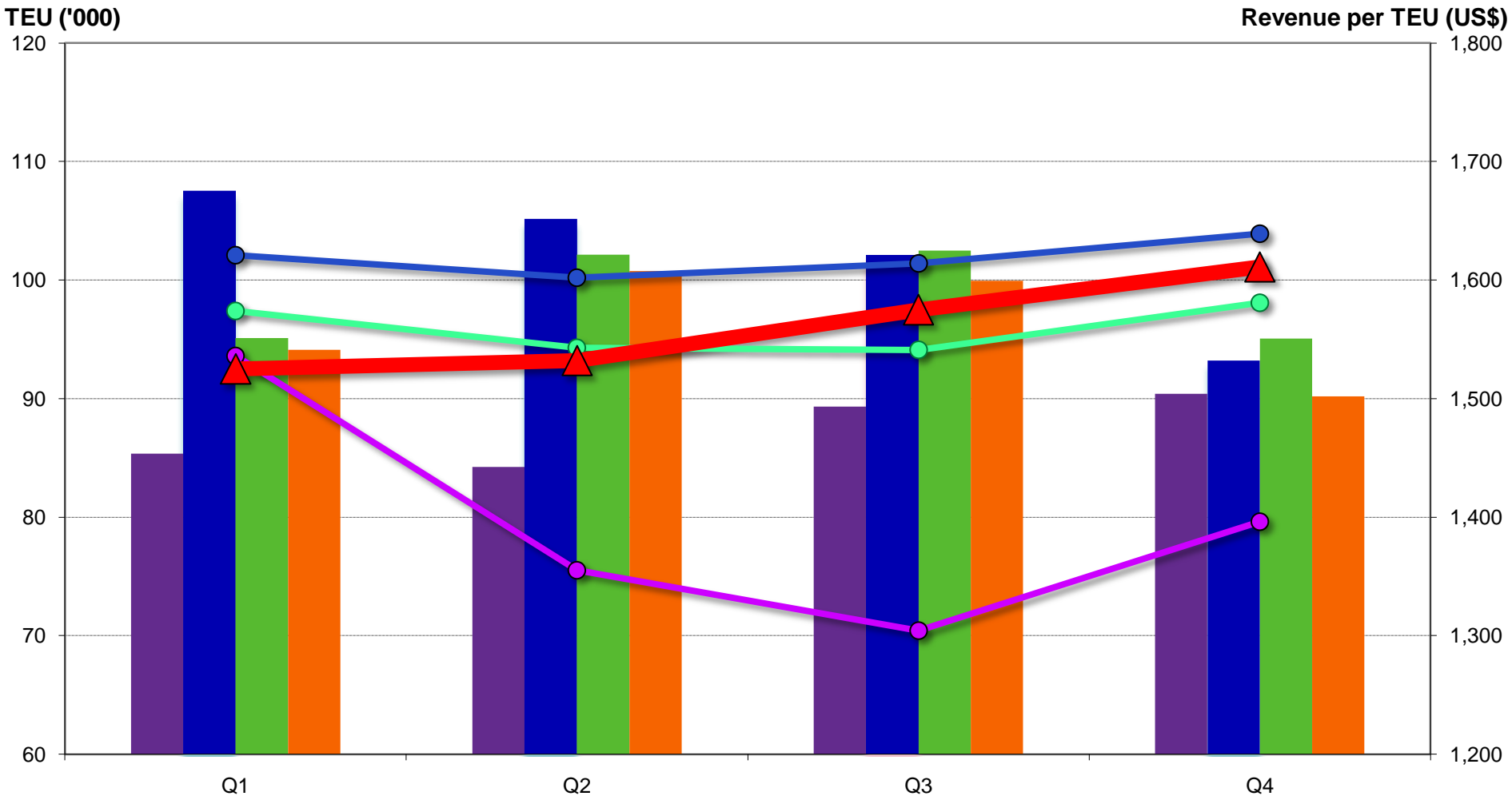
# AET Liftings and Revenue per TEU\*



\*Note: Unaudited operational updates



# TAT Liftings and Revenue per TEU\*



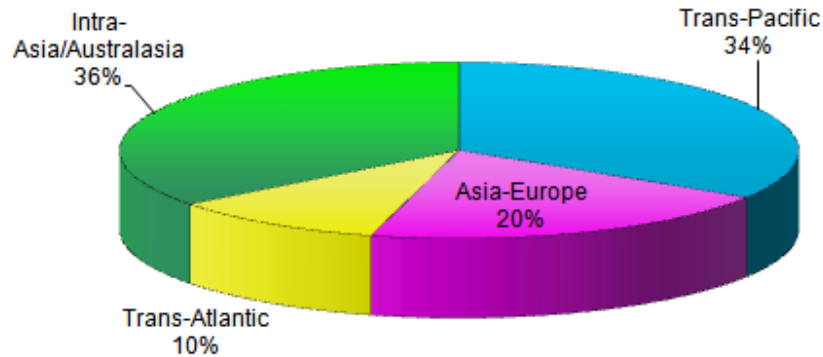
\*Note: Unaudited operational updates



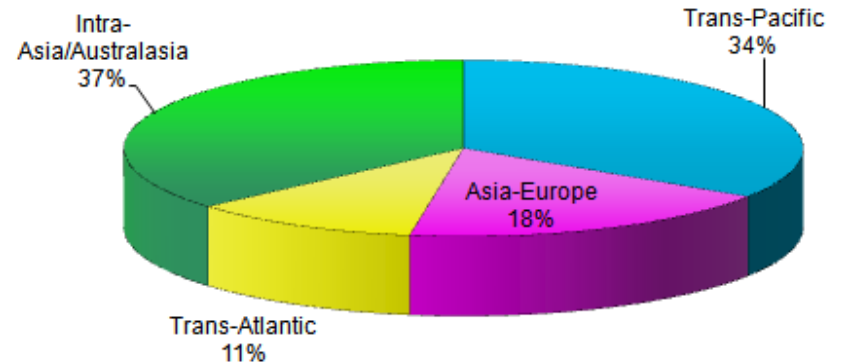
# Global Revenue & Lifting Distribution

## 2014 vs 2013

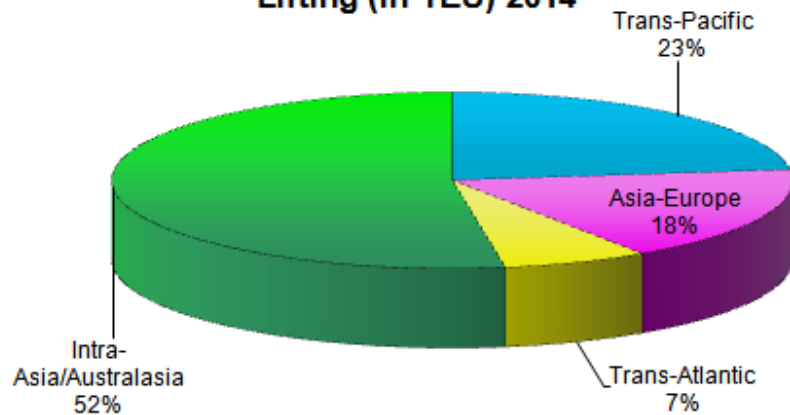
### Revenue (in US\$) 2014



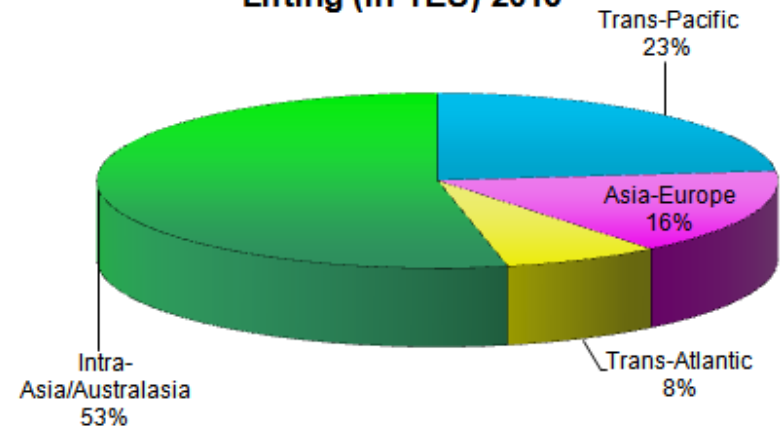
### Revenue (in US\$) 2013



### Lifting (in TEU) 2014



### Lifting (in TEU) 2013



# Disclaimer

The information provided is for reference only and includes data obtained from sources provided by the relevant information provider(s) and is subject to change without notice. Orient Overseas (International) Limited (“OOIL”) and its affiliates, and the concerned information provider(s), make no representation and accept no responsibility as to the accuracy, completeness, timeliness and fitness for a particular purpose and expressly disclaims any liability whatsoever for any loss whatsoever arising from or in reliance upon the whole or any part of the information. This information is neither a recommendation, an offer to buy, sell or trade in nor solicitation of an offer to buy, sell or trade in any investment. It is not intended to be a statement concerning investment, legal, tax, accounting financial or other professional or expert advice and should not be relied upon as such.

The information may include forward-looking statements about the operations, operatives and financial results of OOIL. Such statements are inherently subject to uncertainties arising from a variety of factors.

