



# **Orient Overseas (International) Ltd.**

## **3Q 2014 Operational Update**

October 24<sup>th</sup> 2014

The Board wishes to remind investors that this operational update for the third quarter ended 30th September 2013 is based on the Group's internal records and management accounts and has not been reviewed or audited by the auditor.

# OOCL Operational Update

	Q3 2014	Q3 2013	change	Q3 2014	Q2 2014	change	YTD		
							Q3 2014	Q3 2013	change
<b>LIFTINGS (TEU'S)</b>									
Trans-Pacific	333,403	313,731	6.3%	333,403	336,940	-1.0%	978,605	920,727	6.3%
Asia-Europe	251,861	208,354	20.9%	251,861	254,067	-0.9%	732,645	623,223	17.6%
Trans-Atlantic	99,921	102,497	-2.5%	99,921	100,775	-0.8%	294,796	299,761	-1.7%
Intra-Asia/Australasia	735,142	724,623	1.5%	735,142	761,411	-3.5%	2,219,524	2,054,032	8.1%
<b>TOTAL ALL SERVICES</b>	<b>1,420,327</b>	<b>1,349,205</b>	<b>5.3%</b>	<b>1,420,327</b>	<b>1,453,193</b>	<b>-2.3%</b>	<b>4,225,570</b>	<b>3,897,743</b>	<b>8.4%</b>
<b>TOTAL REVENUES (US\$ '000)</b>									
Trans-Pacific	519,026	492,086	5.5%	519,026	505,931	2.6%	1,493,048	1,453,628	2.7%
Asia-Europe	310,217	264,443	17.3%	310,217	305,459	1.6%	897,993	772,521	16.2%
Trans-Atlantic	157,348	157,963	-0.4%	157,348	154,359	1.9%	455,241	465,249	-2.2%
Intra-Asia/Australasia	531,738	521,337	2.0%	531,738	536,836	-0.9%	1,562,153	1,516,111	3.0%
<b>TOTAL ALL SERVICES</b>	<b>1,518,329</b>	<b>1,435,829</b>	<b>5.7%</b>	<b>1,518,329</b>	<b>1,502,585</b>	<b>1.0%</b>	<b>4,408,435</b>	<b>4,207,509</b>	<b>4.8%</b>
<b>REVENUE PER TEU (US\$)</b>									
Trans-Pacific	1,557	1,568	-0.7%	1,557	1,502	3.7%	1,526	1,579	-3.4%
Asia-Europe	1,232	1,269	-2.9%	1,232	1,202	2.5%	1,226	1,240	-1.1%
Trans-Atlantic	1,575	1,541	2.2%	1,575	1,532	2.8%	1,544	1,552	-0.5%
Intra-Asia/Australasia	723	719	0.6%	723	705	2.6%	704	738	-4.6%
<b>TOTAL ALL SERVICES</b>	<b>1,069</b>	<b>1,064</b>	<b>0.5%</b>	<b>1,069</b>	<b>1,034</b>	<b>3.4%</b>	<b>1,043</b>	<b>1,079</b>	<b>-3.3%</b>

Note: Unaudited operational updates



# OOCL Operational Update

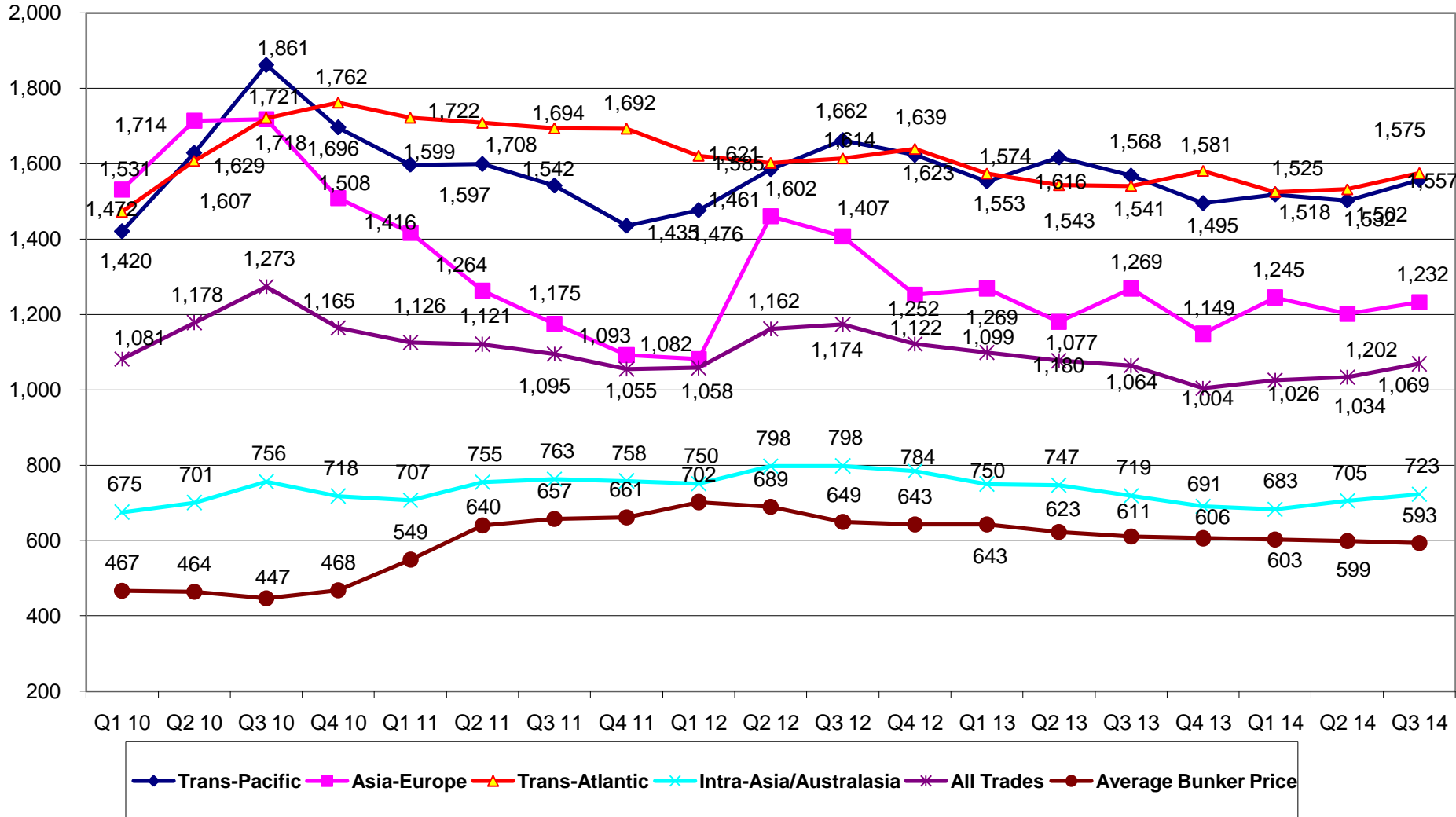
	Q3 2014	QoQ change	Q2 2014	QoQ change	Q1 2014	QoQ change	Q4 2013
<b>LIFTINGS (TEU'S)</b>							
Trans-Pacific	333,403	-1.0%	336,940	9.3%	308,262	-1.3%	312,404
Asia-Europe	251,861	-0.9%	254,067	12.1%	226,717	2.9%	220,429
Trans-Atlantic	99,921	-0.8%	100,775	7.1%	94,100	-1.0%	95,081
Intra-Asia/Australasia	735,142	-3.5%	761,411	5.3%	722,971	-5.8%	767,880
<b>TOTAL ALL SERVICES</b>	<b>1,420,327</b>	<b>-2.3%</b>	<b>1,453,193</b>	<b>7.5%</b>	<b>1,352,050</b>	<b>-3.1%</b>	<b>1,395,794</b>
<b>TOTAL REVENUES (US\$ '000)</b>							
Trans-Pacific	519,026	2.6%	505,931	8.1%	468,091	0.2%	467,006
Asia-Europe	310,217	1.6%	305,459	8.2%	282,317	11.5%	253,163
Trans-Atlantic	157,348	1.9%	154,359	7.5%	143,534	-4.5%	150,278
Intra-Asia/Australasia	531,738	-0.9%	536,836	8.8%	493,579	-7.0%	530,658
<b>TOTAL ALL SERVICES</b>	<b>1,518,329</b>	<b>1.0%</b>	<b>1,502,585</b>	<b>8.3%</b>	<b>1,387,521</b>	<b>-1.0%</b>	<b>1,401,105</b>
<b>REVENUE PER TEU (US\$)</b>							
Trans-Pacific	1,557	3.7%	1,502	-1.1%	1,518	1.5%	1,495
Asia-Europe	1,232	2.5%	1,202	-3.5%	1,245	8.4%	1,149
Trans-Atlantic	1,575	2.8%	1,532	0.5%	1,525	-3.5%	1,581
Intra-Asia/Australasia	723	2.6%	705	3.2%	683	-1.2%	691
<b>TOTAL ALL SERVICES</b>	<b>1,069</b>	<b>3.4%</b>	<b>1,034</b>	<b>0.8%</b>	<b>1,026</b>	<b>2.2%</b>	<b>1,004</b>

Note: Unaudited operational updates



# OOCL Average Revenue / TEU

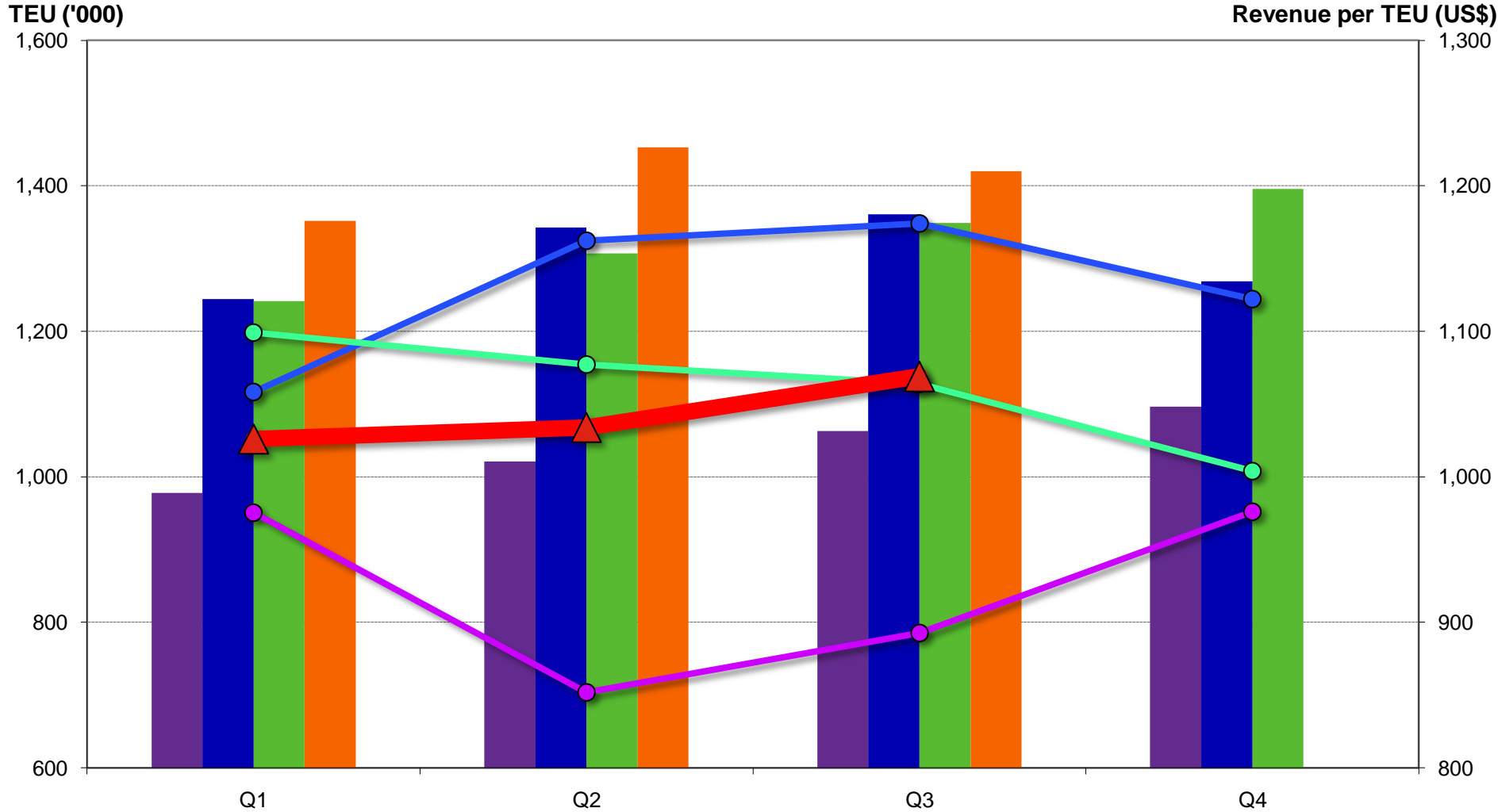
Revenue Per TEU (US\$)



Note: Unaudited operational updates



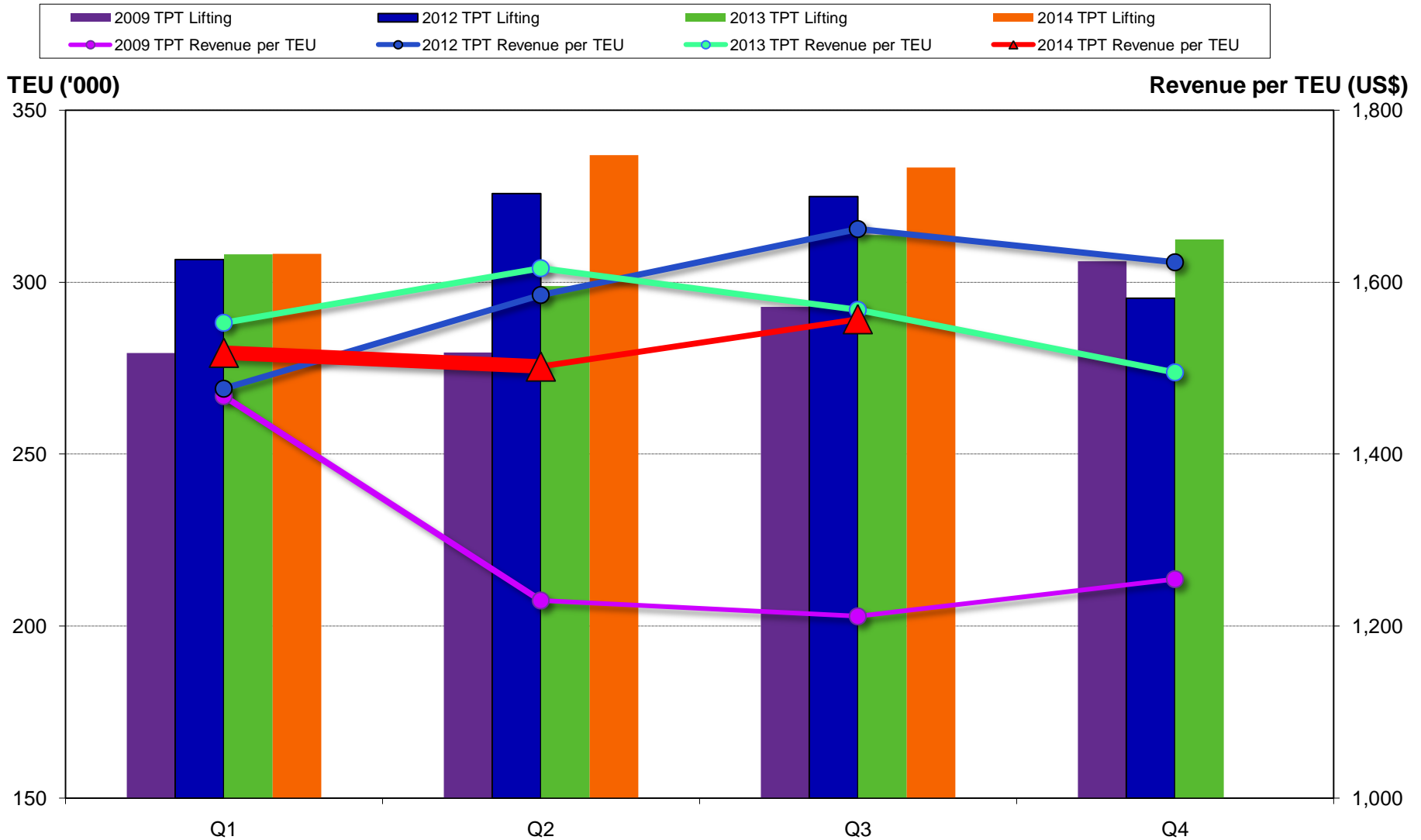
# All Trades Liftings and Revenue per TEU



Note: Unaudited operational updates



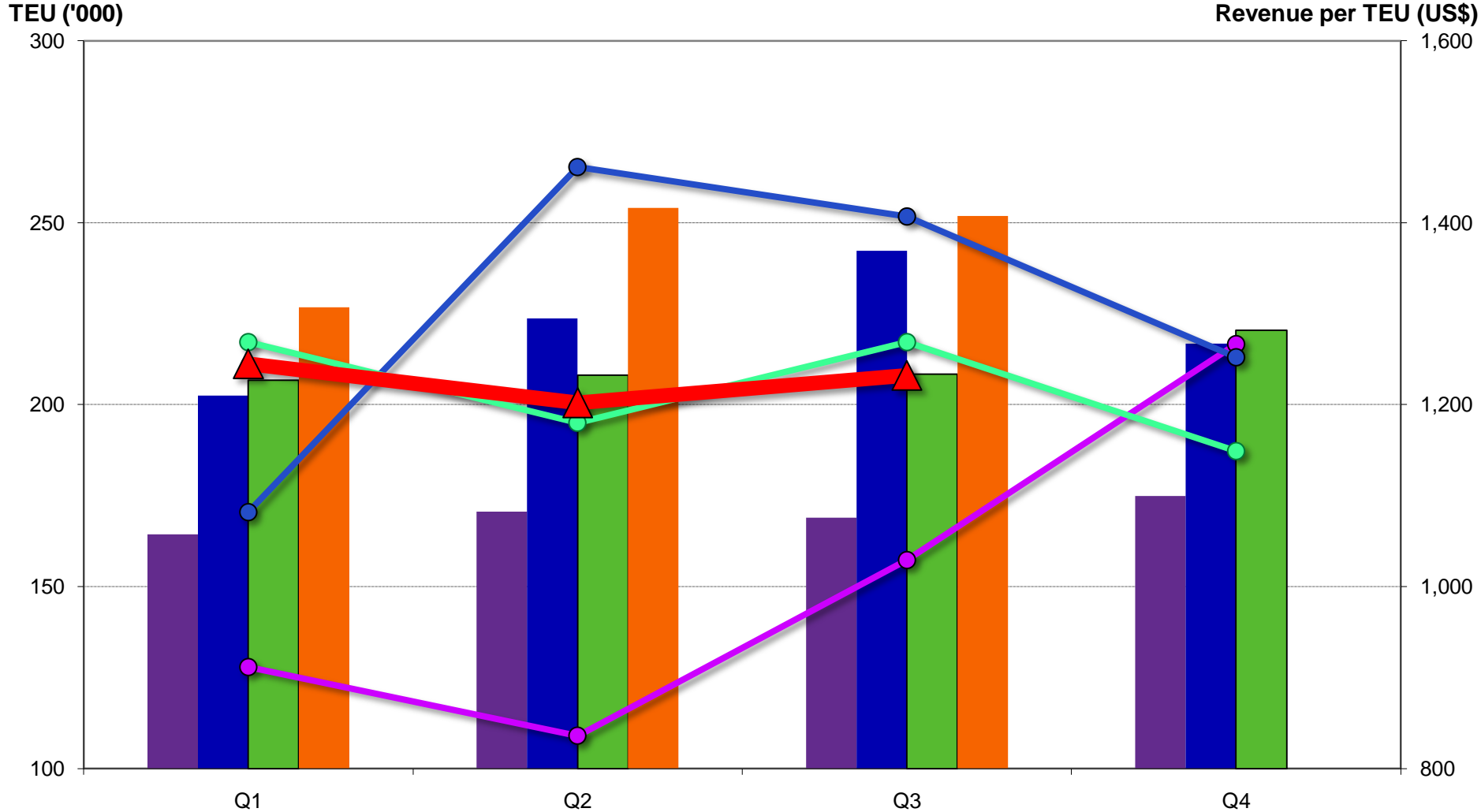
# TPT Liftings and Revenue per TEU



Note: Unaudited operational updates



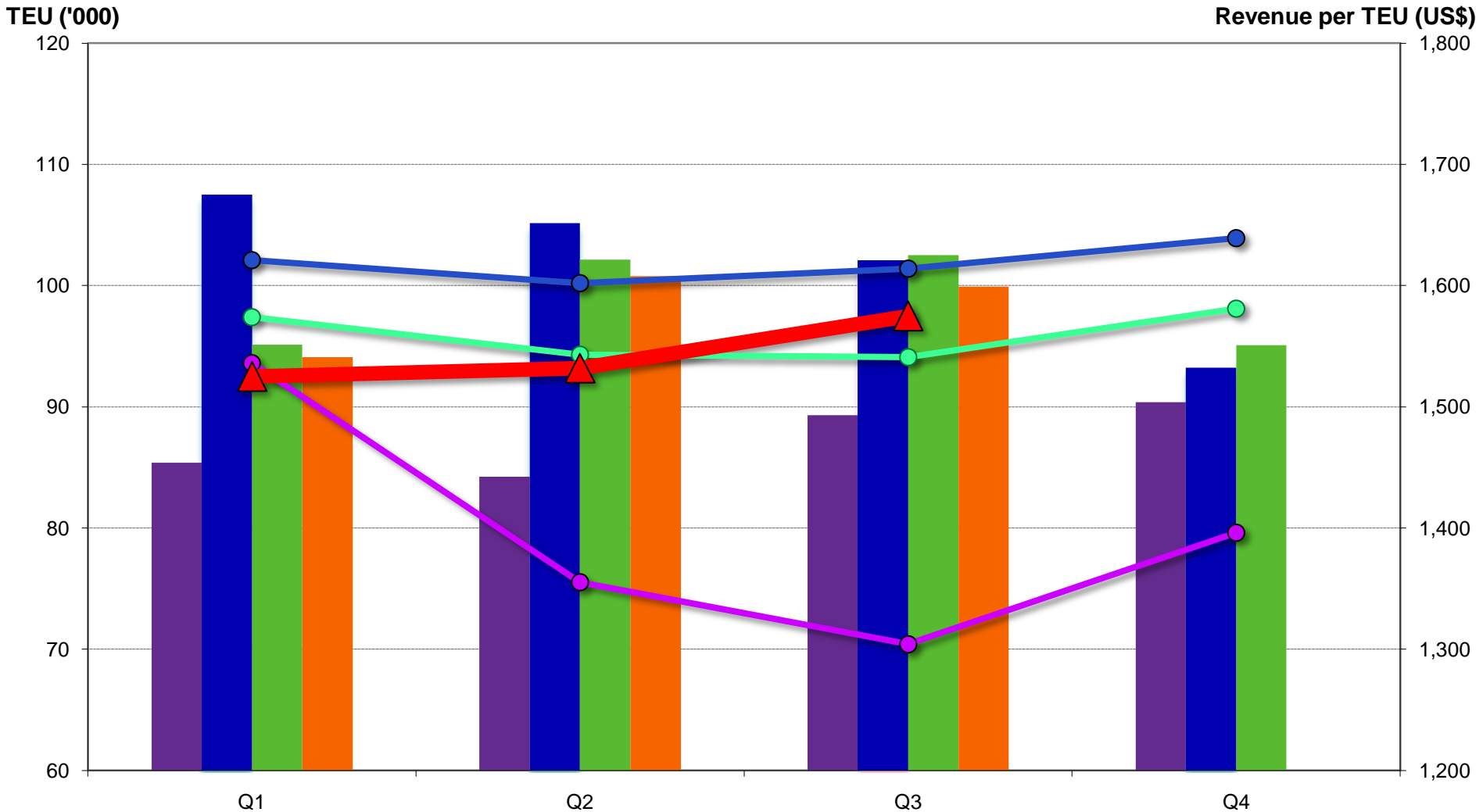
# AET Liftings and Revenue per TEU



Note: Unaudited operational updates



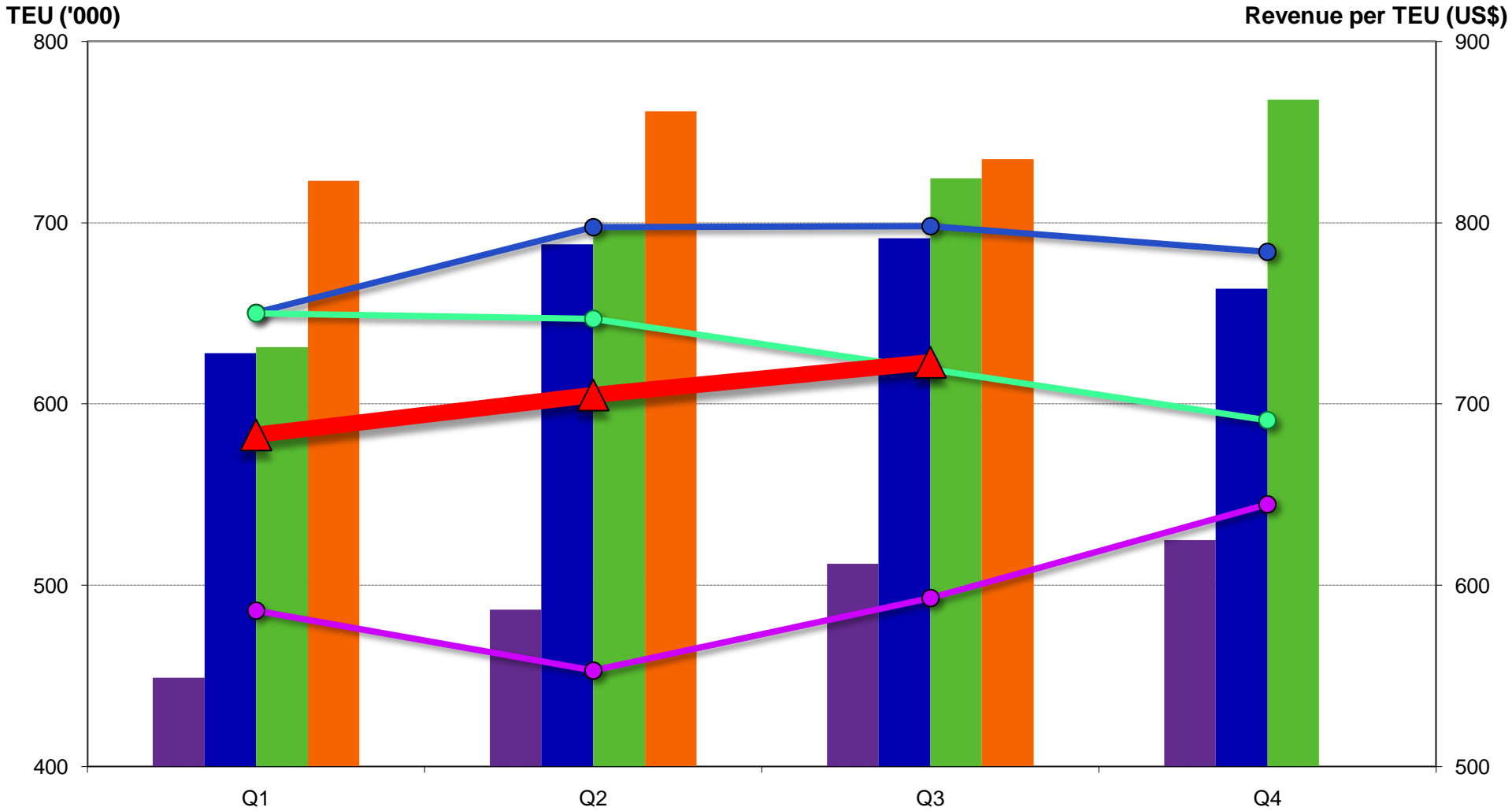
# TAT Liftings and Revenue per TEU



Note: Unaudited operational updates



# IAT/AUT Liftings and Revenue per TEU



Note: Unaudited operational updates



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