



# **Orient Overseas (International) Ltd.**

## **3Q 2013 Operational Update**

October 25<sup>th</sup> 2013

The Board wishes to remind investors that this operational update for the third quarter ended 30th September 2013 is based on the Group's internal records and management accounts and has not been reviewed or audited by the auditor.

# OOCL Operational Update\*

				YTD		
	Q3 2013	Q3 2012	change	Q3 2013	Q3 2012	change
<b>LIFTINGS (TEU'S)</b>						
Trans-Pacific	313,731	324,947	-3.5%	920,727	957,247	-3.8%
Asia-Europe	208,354	242,351	-14.0%	623,223	668,546	-6.8%
Trans-Atlantic	102,497	102,075	0.4%	299,761	314,744	-4.8%
Intra-Asia/Australasia	724,623	691,497	4.8%	2,054,032	2,007,593	2.3%
<b>TOTAL ALL SERVICES</b>	<b>1,349,205</b>	<b>1,360,870</b>	<b>-0.9%</b>	<b>3,897,743</b>	<b>3,948,130</b>	<b>-1.3%</b>
<b>TOTAL REVENUES (US\$ '000)</b>						
Trans-Pacific	492,086	540,067	-8.9%	1,453,628	1,508,990	-3.7%
Asia-Europe	264,443	340,969	-22.4%	772,521	886,873	-12.9%
Trans-Atlantic	157,963	164,724	-4.1%	465,249	507,454	-8.3%
Intra-Asia/Australasia	521,337	551,481	-5.5%	1,516,111	1,571,471	-3.5%
<b>TOTAL ALL SERVICES</b>	<b>1,435,829</b>	<b>1,597,241</b>	<b>-10.1%</b>	<b>4,207,509</b>	<b>4,474,788</b>	<b>-6.0%</b>
<b>REVENUE PER TEU (US\$)</b>						
Trans-Pacific	1,568	1,662	-5.7%	1,579	1,576	0.2%
Asia-Europe	1,269	1,407	-9.8%	1,240	1,327	-6.6%
Trans-Atlantic	1,541	1,614	-4.5%	1,552	1,612	-3.7%
Intra-Asia/Australasia	719	798	-9.9%	738	783	-5.7%
<b>TOTAL ALL SERVICES</b>	<b>1,064</b>	<b>1,174</b>	<b>-9.4%</b>	<b>1,079</b>	<b>1,133</b>	<b>-4.8%</b>

\*Note: Unaudited operational updates



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# OOCL Operational Update\*

	Q3 2013	QoQ change	Q2 2013	QoQ change	Q1 2013	QoQ change	Q4 2012	QoQ change
<b>LIFTINGS (TEU'S)</b>								
Trans-Pacific	313,731	5.0%	298,847	-3.0%	308,149	4.3%	295,350	-9.1%
Asia-Europe	208,354	0.1%	208,110	0.7%	206,759	-4.6%	216,777	-10.6%
Trans-Atlantic	102,497	0.4%	102,134	7.4%	95,130	2.0%	93,229	-8.7%
Intra-Asia/Australasia	724,623	3.8%	697,993	10.5%	631,416	-4.9%	663,748	-4.0%
<b>TOTAL ALL SERVICES</b>	<b>1,349,205</b>	<b>3.2%</b>	<b>1,307,084</b>	<b>5.3%</b>	<b>1,241,454</b>	<b>-2.2%</b>	<b>1,269,104</b>	<b>-6.7%</b>
<b>TOTAL REVENUES (US\$ '000)</b>								
Trans-Pacific	492,086	1.9%	482,931	0.9%	478,611	-0.2%	479,437	-11.2%
Asia-Europe	264,443	7.7%	245,604	-6.4%	262,474	-3.3%	271,372	-20.4%
Trans-Atlantic	157,963	0.2%	157,598	5.3%	149,688	-2.0%	152,774	-7.3%
Intra-Asia/Australasia	521,337	0.0%	521,181	10.0%	473,593	-9.0%	520,214	-5.7%
<b>TOTAL ALL SERVICES</b>	<b>1,435,829</b>	<b>2.0%</b>	<b>1,407,314</b>	<b>3.1%</b>	<b>1,364,366</b>	<b>-4.2%</b>	<b>1,423,797</b>	<b>-10.9%</b>
<b>REVENUE PER TEU (US\$)</b>								
Trans-Pacific	1,568	-3.0%	1,616	4.1%	1,553	-4.3%	1,623	-2.3%
Asia-Europe	1,269	7.5%	1,180	-7.0%	1,269	1.4%	1,252	-11.0%
Trans-Atlantic	1,541	-0.1%	1,543	-2.0%	1,574	-4.0%	1,639	1.5%
Intra-Asia/Australasia	719	-3.7%	747	-0.4%	750	-4.3%	784	-1.8%
<b>TOTAL ALL SERVICES</b>	<b>1,064</b>	<b>-1.2%</b>	<b>1,077</b>	<b>-2.0%</b>	<b>1,099</b>	<b>-2.0%</b>	<b>1,122</b>	<b>-4.4%</b>

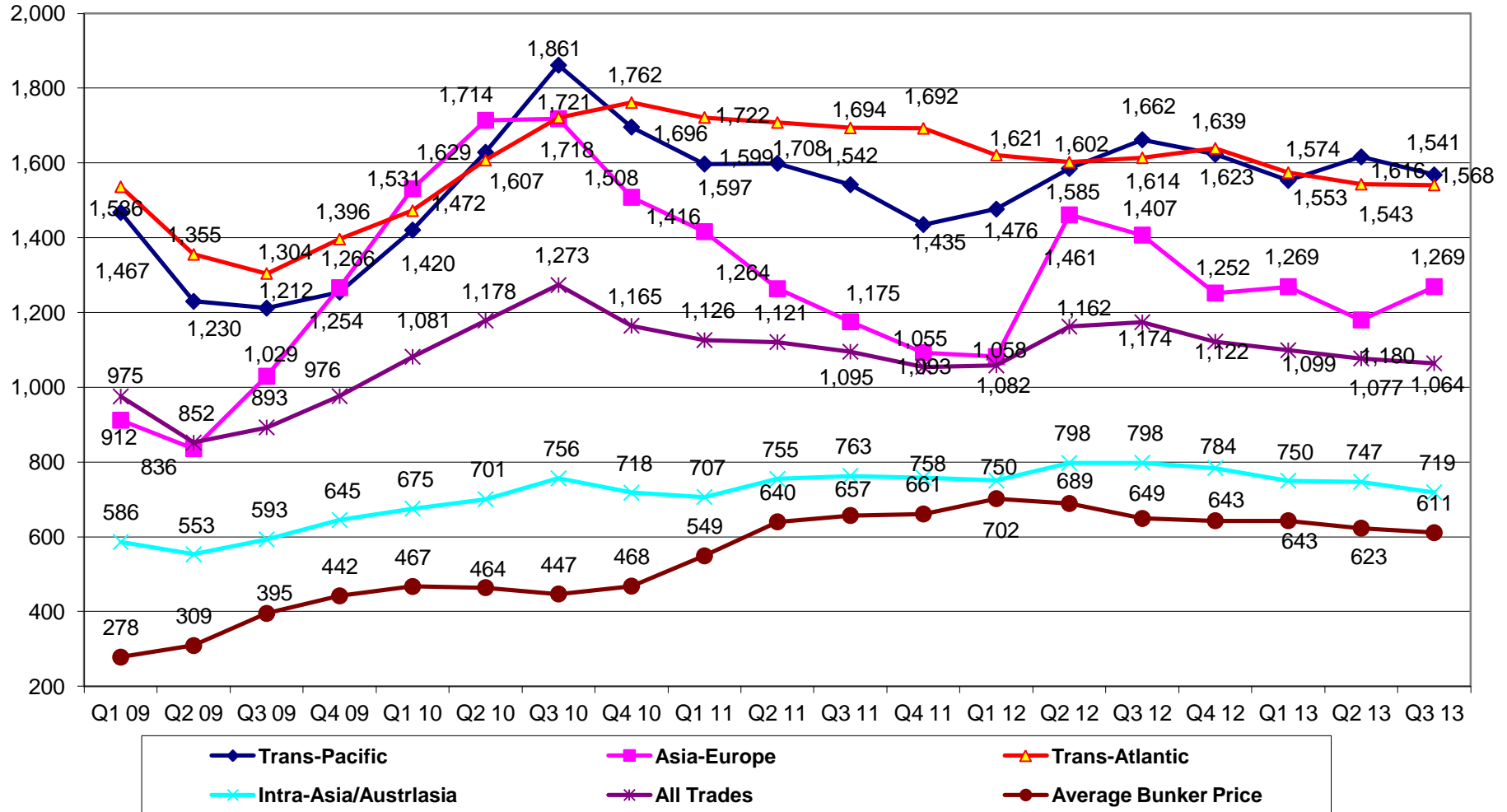
\*Note: Unaudited operational updates



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# OOCL Average Revenue / TEU\*

Revenue Per TEU (US\$)



\*Note: Unaudited operational updates



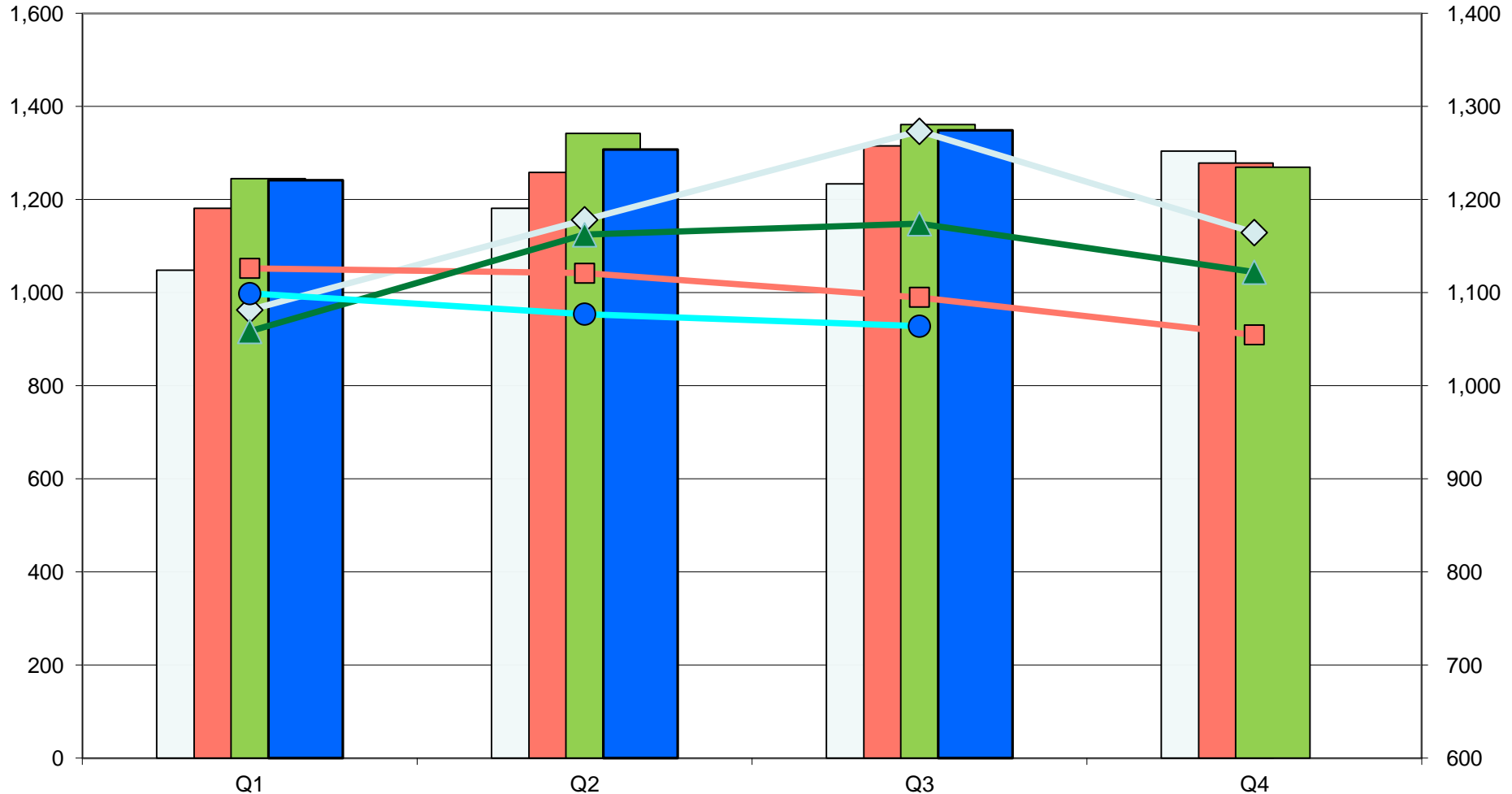
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# All Trades Liftings and Revenue per TEU\*



TEU ('000)

Revenue per TEU (US\$)

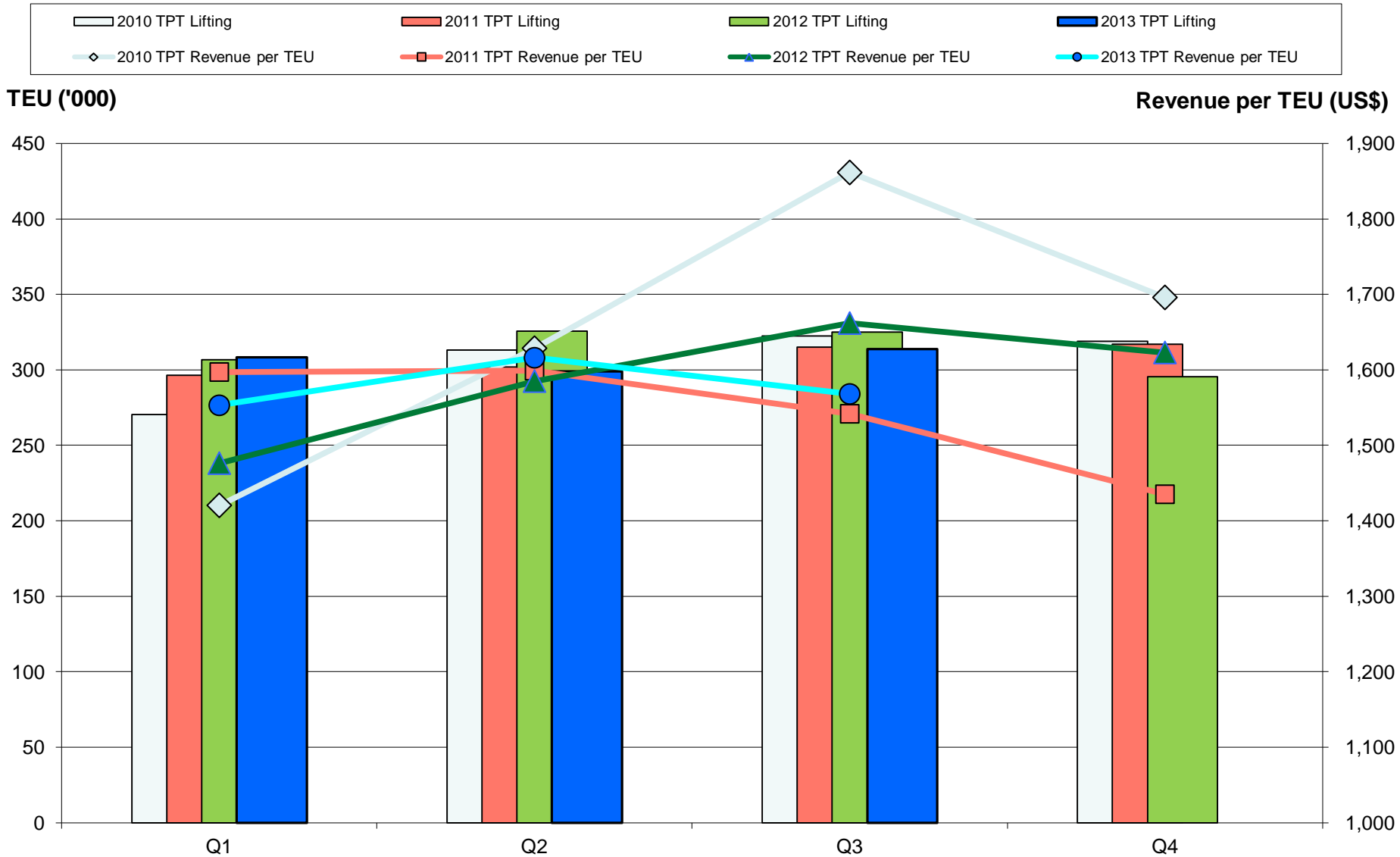


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# TPT Liftings and Revenue per TEU\*

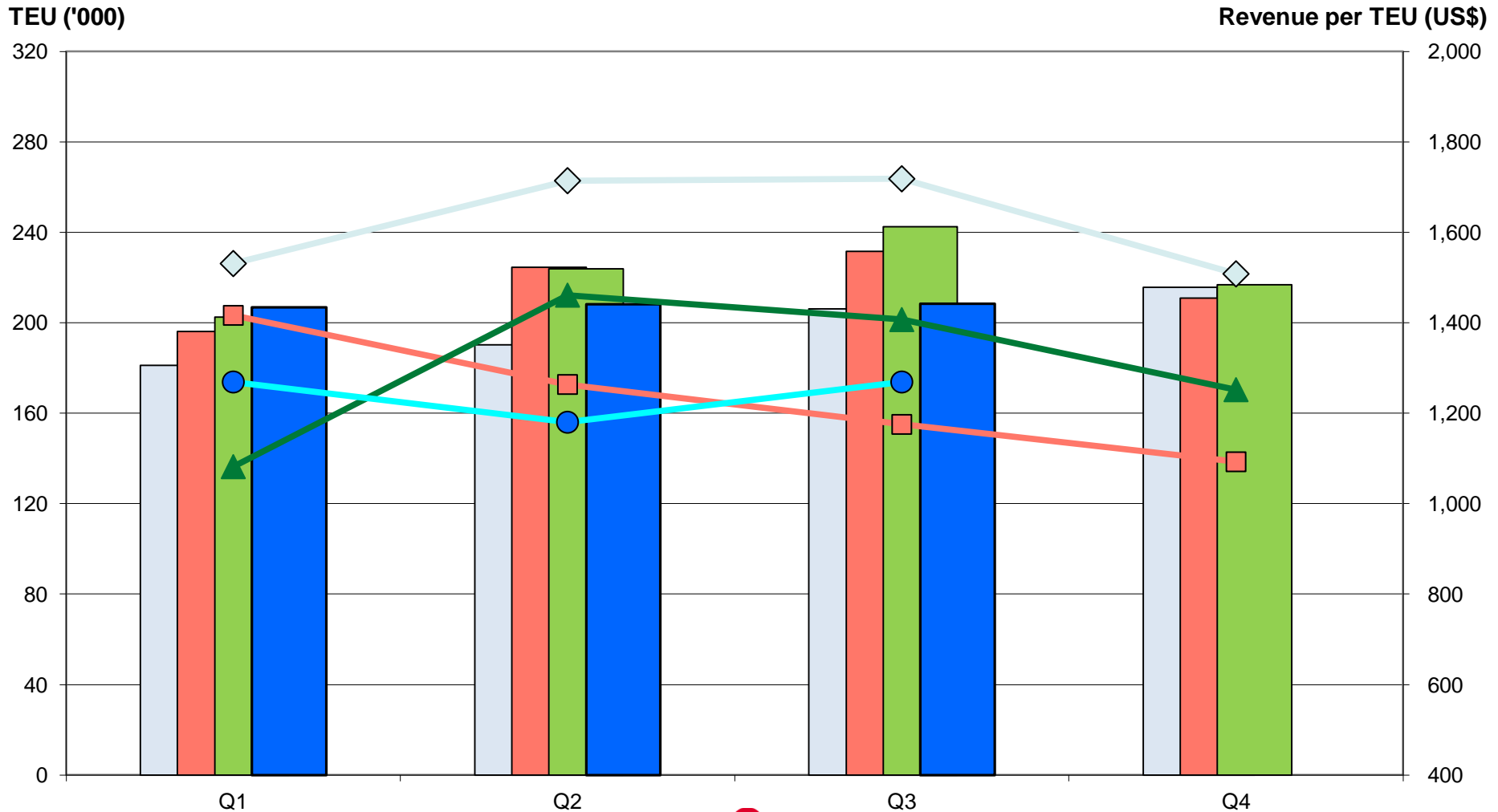


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# AET Liftings and Revenue per TEU\*

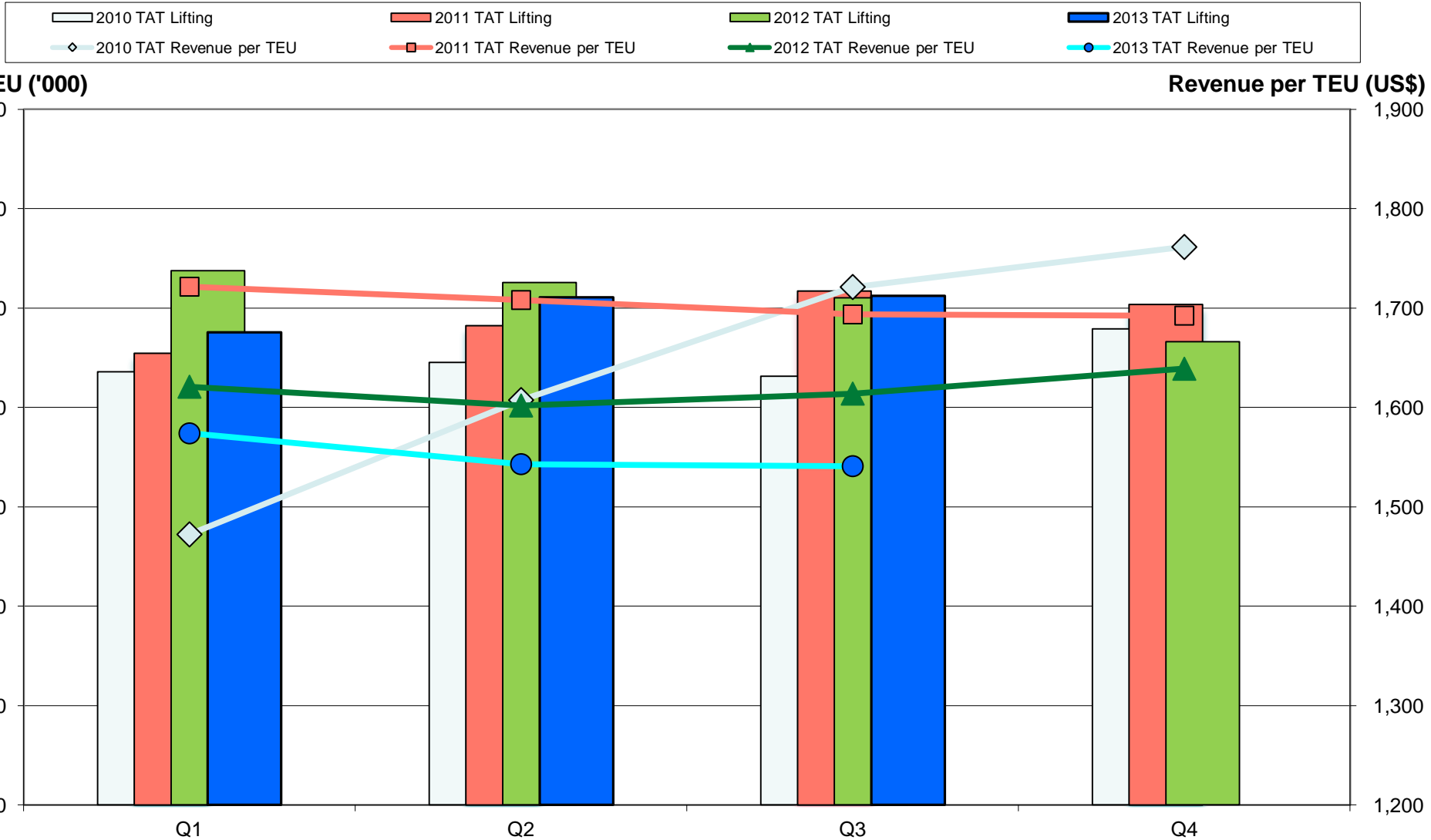


\*Note: Unaudited operational updates



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# TAT Liftings and Revenue per TEU\*

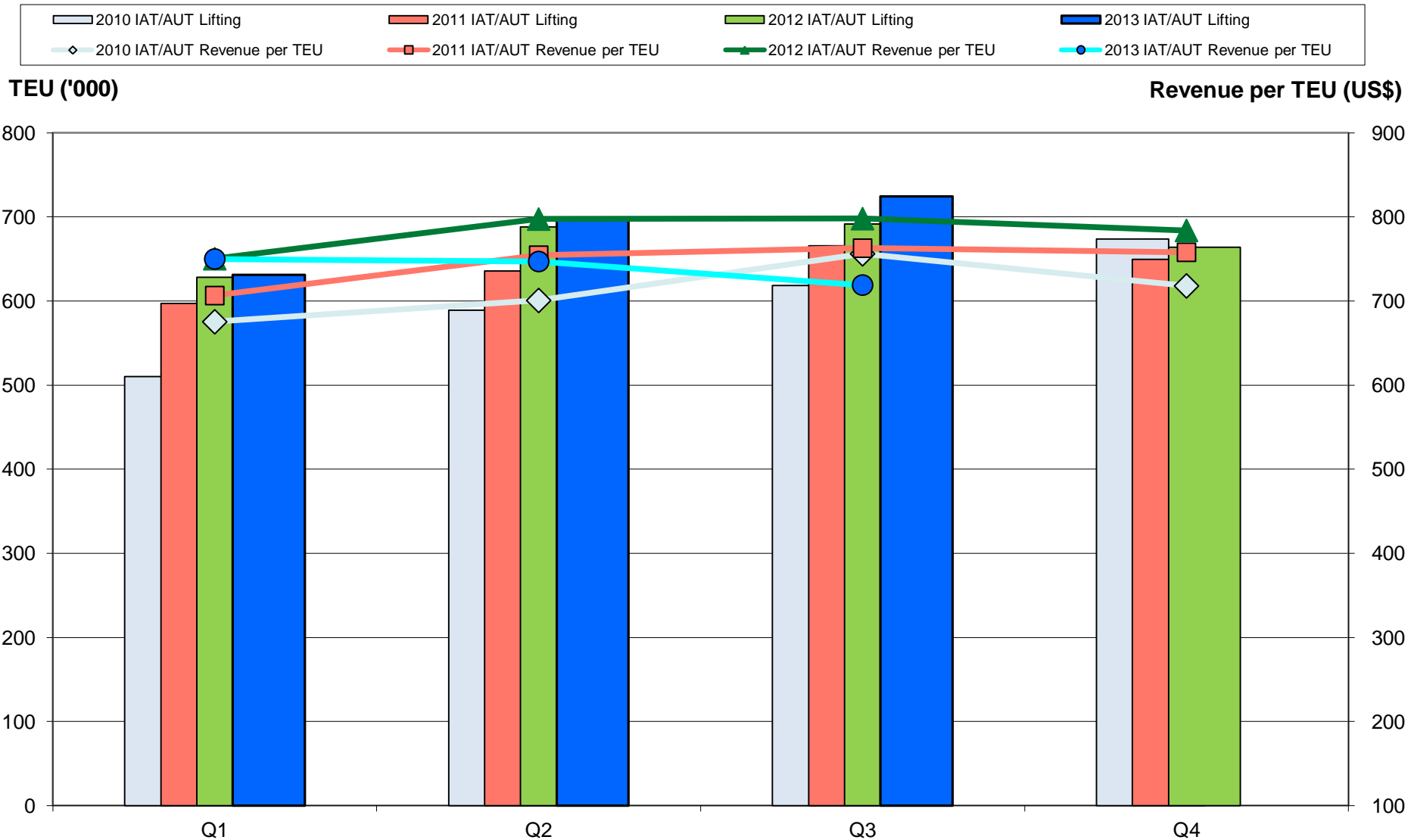


\*Note: Unaudited operational updates



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# IAT/AUT Liftings and Revenue per TEU\*



\*Note: Unaudited operational updates



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