



# Orient Overseas (International) Ltd

## 2005 Annual Results

10<sup>th</sup> March 2006

M





# Orient Overseas (International) Ltd

## 2005 Annual Results

- Took delivery of two 8,063 TEU “SX” class vessels

- Ordered another two new “S” class vessels with capacity of approximately 4,500 TEU

- Successfully tendered for two parcels of land in Shanghai, making a land bank of some 1,000,000 sq.m. gross floor area



# Orient Overseas (International) Ltd

## 2005 Annual Result Highlight

US\$'000	2005	2004	Variance
Volume (TEU)	3,523,218	3,267,235	+ 7.8%
Turnover	4,696,241	4,140,328	+ 13.4%
E.B.I.T.D.A.	915,915	891,324	+ 2.8%
Depreciation/Amortization	164,123	151,200	+ 8.5%
E.B.I.T.	751,792	740,124	+ 1.6%
Finance costs	61,659	43,787	+ 40.8%
Profit before taxation	690,133	696,337	- 0.9%
Tax and minority interest	39,279	25,888	+ 51.7%
Profit attributable to shareholders	650,854	670,449	- 2.9%



# Orient Overseas (International) Ltd

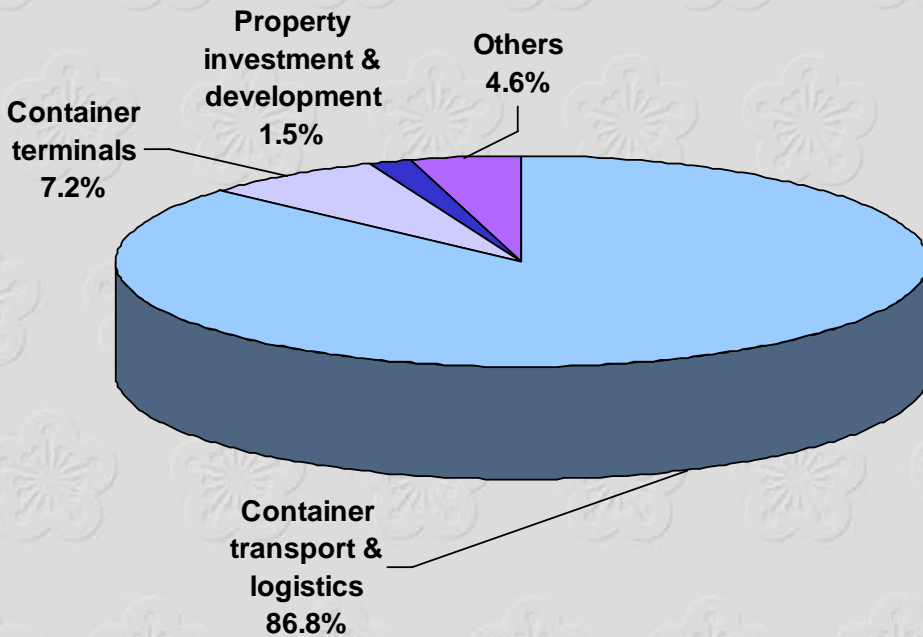
## 2005 Annual Result Highlight

US\$'000	2005	2004	Variance
Earning per share (US Cents)	104.0	108.5	- 4.1%
Shareholders' Funds	2,284,330	1,809,409	+ 26.2%
Net asset value per share (US\$)	3.7	2.9	+ 27.6%
Group debt	1,838,592	1,581,499	+ 16.3%
Cash and portfolio investments	1,286,579	1,105,011	+ 16.4%
Net debt to equity (Ratio)	0.2	0.3	- 33.3%

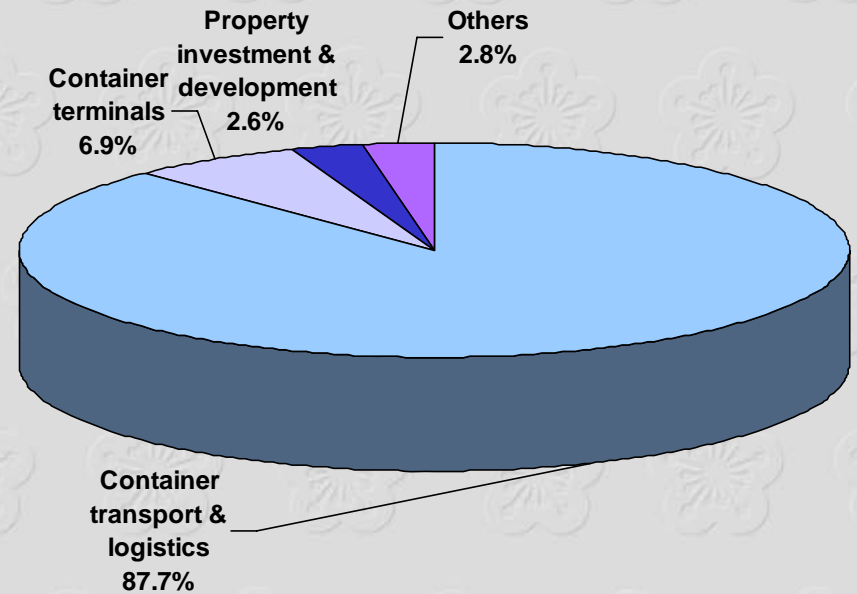


# Profit before Tax by Business Units

2005



2004



Updated as at March 10<sup>th</sup> 2006



# Orient Overseas (International) Ltd

## Container Transportation & Logistics Division 2005

### Annual Results



# Container Transport Division Performance by Trade 2005 vs. 2004

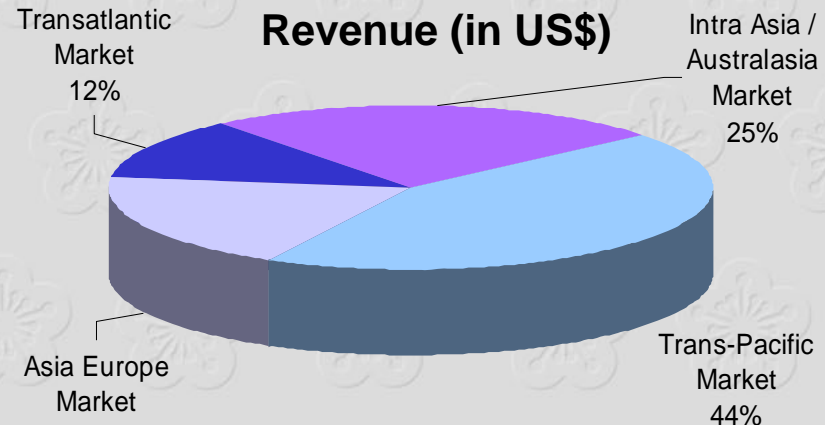
	Lifting			Revenue			Load Factor			Capacity	
Trade	2005 (TEU)	2004 (TEU)	Diff %	2005 US\$000	2004 US\$000	Diff %	2005 %	2004 %	Diff % pts	Change (TEU)	%
Transpacific Trade	1,124,967	1,016,635	+11%	1,767,341	1,591,175	+11%					
Transatlantic Trade	326,643	312,769	+4%	485,887	410,995	+18%					
Asia Europe+ Intra Europe Trade	544,031	517,054	+5%	777,920	724,626	+7%					
Intra-Asia + Australia	1,527,577	1,420,777	+8%	996,991	867,418	+15%					
Total	3,523,218	3,267,235	+8%	4,028,139	3,594,214	+12%	83.6	84.3	-1	12,757	+6



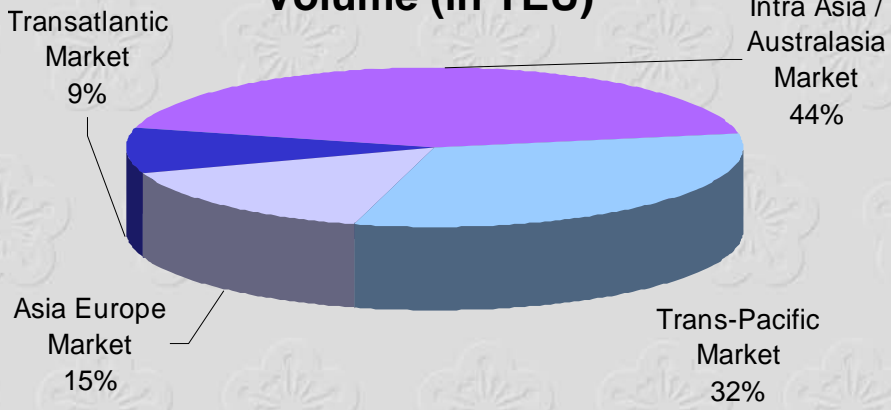
# OOCL Global Revenue & Volume Distribution

**2005**

**Revenue (in US\$)**

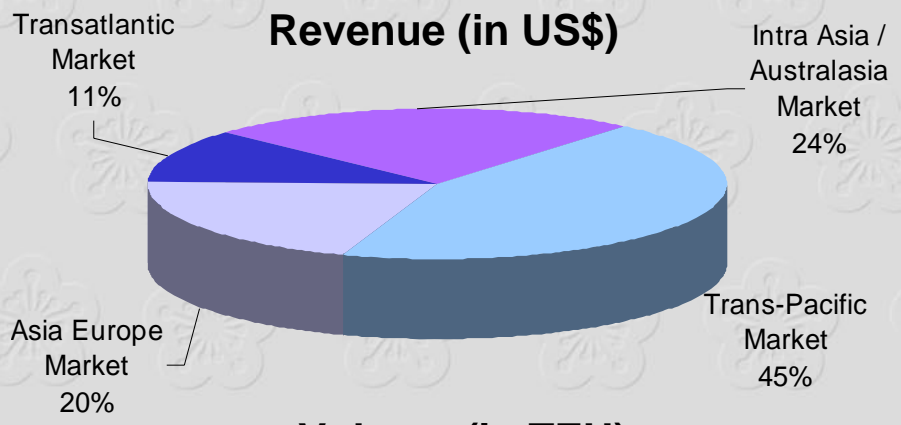


**Volume (in TEU)**

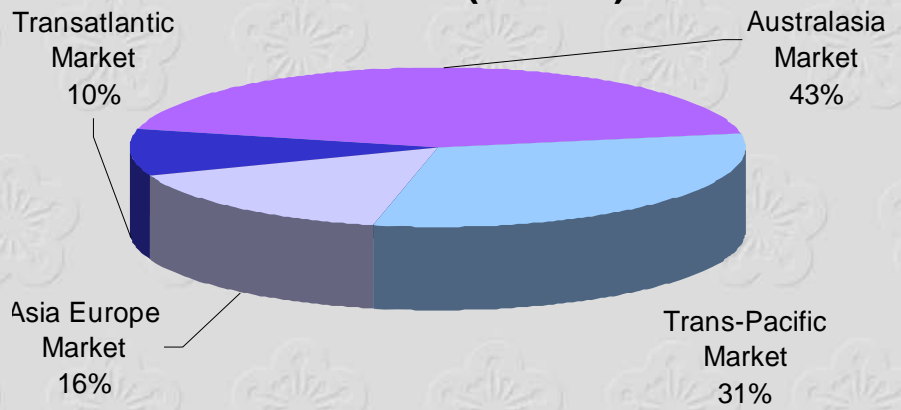


**2004**

**Revenue (in US\$)**



**Volume (in TEU)**



**Trans Pacific Market - 11 Services (GA)**  
**Asia Europe Market - 7 Services (GA) + 2 Services in Intra Europe Market**  
**Trans Atlantic Market - 8 Services (GA, Americana Lykes/ TMM, Canmar, SLCS-St Lawrence Coordinated Service)**  
**Intra Asia Market - 42 Services including Australia & New Zealand Market**



# Container Transport & Logistics

## Summary of Operating Results

US\$'000	2005	2004	Variance
<b>Liftings (TEUs)</b>	<b>3,523,218</b>	3,267,235	+ 7.8%
<b>Revenue per TEU (US\$)</b>	<b>1,143</b>	1,100	+ 3.9%
<b>Turnover</b>			
Asia	3,022,239	2,709,681	+ 11.5%
North America	578,522	494,400	+ 17.0%
Europe	556,054	480,450	+ 15.7%
Australia	73,122	63,883	+ 14.5%
	<b>4,229,937</b>	3,748,414	+ 12.8%
<b>Cargo costs</b>	<b>(1,727,719)</b>	(1,522,281)	+ 13.5%
<b>Vessel and voyage costs</b>	<b>(965,406)</b>	(748,095)	+ 29.0%
<b>Equipment and repositioning costs</b>	<b>(537,912)</b>	(499,756)	+ 7.6%
<b>Gross profit</b>	<b>998,900</b>	978,282	+ 2.1%
<b>Business and administrative expenses</b>	<b>(377,741)</b>	(337,639)	+ 11.9%
<b>Other operating income, net</b>	<b>27,670</b>	4,354	+ 535.5%
	<b>648,829</b>	644,997	+ 0.6%
<b>Share of results of jointly controlled entities</b>	<b>1,392</b>	772	+ 80.3%
<b>Earnings before finance costs and tax</b>	<b>650,221</b>	645,769	+ 0.7%



# Orient Overseas (International) Ltd

## Container Terminal Division 2005 Annual Results

- Record Operating Profits For North America terminals



# Container Terminal Division

## Summary of Operating Results

US\$'000	2005	2004	Variance
<b>Throughput (lifts)</b>	<b>2,324,871</b>	2,116,126	+ 9.9%
<b>Turnover</b>	<b>443,275</b>	368,664	+ 20.2%
<b>Terminal operating costs</b>	<b>(337,161)</b>	(268,409)	+ 25.6%
<b>Gross profit</b>	<b>106,114</b>	100,255	+ 5.8%
<b>Business and administrative expenses</b>	<b>(49,739)</b>	(46,614)	+ 6.7%
<b>Earnings before finance costs and tax</b>	<b>56,375</b>	53,641	+ 5.1%



# Container Terminal Division

	Global Container Terminal	New York Container Terminal	Deltaport Vancouver	Vanterm Vancouver	Kaohsiung Container Terminal	Long Beach Container Terminal	Total
<b>Berth Length (Feet)</b>	1,800	3,012	2,200	2,030	2,244	2,750	14,036
<b>Terminal Capacity (Lifts)</b>	330,000	425,000	540,000	350,000	544,000	540,000	2,729,000
<b>Terminal Capacity (TEU's)</b>	528,000	688,000	915,000	600,000	1,200,000	983,000	4,914,000
<b>Throughput (Lifts) – 2005</b>	288,519	287,637	569,859	251,696	544,201	382,959	2,324,871
<b>Throughput (Lifts) – 2004</b>	218,872	259,870	538,939	225,316	526,698	346,431	2,116,126
<b>Conversion (TEU / Lift)</b>	1.60	1.62	1.69	1.71	2.21	1.82	1.80



# Orient Overseas (International) Ltd

## Property Division 2005 Annual Results

- Property Development business in line with expectation
- Property Investment business produced satisfactory results



# Property Investment & Development

## Summary of Operating Results

<b>US\$'000</b>	<b>2005</b>	<b>2004</b>	<b>Variance</b>
<b>Rental income</b>	<b>21,974</b>	22,262	- 1.3%
<b>Property management costs</b>	<b>(10,443)</b>	(9,073)	+ 15.1%
<b>Gross profit</b>	<b>11,531</b>	13,189	- 12.6%
<b>Business and administrative expenses</b>	<b>(3,328)</b>	(3,982)	- 16.4%
<b>Profit from property investment</b>	<b>8,203</b>	9,207	- 10.9%
<b>Profit from property developments</b>	<b>5,542</b>	10,349	- 46.4%
<b>Earnings before finance costs and tax</b>	<b>13,745</b>	19,556	- 29.7%



# OOL Capital Expenditure

<b>Unit: US\$ Million</b>	<b>2005</b>	<b>2006 Estimate</b>
<b>Vessels</b>	<b>267</b>	<b>202</b>
<b>Containers &amp; chassis</b>	<b>95</b>	<b>141</b>
<b>Terminal equipment</b>	<b>74</b>	<b>78</b>
<b>Terminal investment</b>	<b>8</b>	<b>72</b>
<b>Property investment &amp; development</b>	<b>81</b>	<b>225</b>
<b>I.T. equipment</b>	<b>6</b>	<b>42</b>
<b>Logistics &amp; depots</b>	<b>5</b>	<b>65</b>
<b>Others</b>	<b>1</b>	<b>7</b>
<b>Total:</b>	<b>537</b>	<b>832</b>



# **Orient Overseas (International) Limited**

## **Outlook for 2006**

### **Uncertain outlook for core Container Transport and Logistics businesses**

- \* *Freight rate show signs of softening on some trades*
- \* *Supply growth forecast to outpace demand growth during 2006*

### **Strong performance by Terminals businesses to continue in 2006**

- \* **Strong container throughput growth forecast to continue 2006**
- \* **No significant new terminal capacity to be commissioned in 2006**

### **Construction to begin in 2006 on Shanghai Properties**

- \* **No unit for sale in the current softer market**
- \* **Returns to accrue from 2008 onwards**



# Disclaimer

- The information provided is for reference only and is subject to change without notice. Orient Overseas (International) Limited (“OOIL”) and its affiliates make no representation and accept no responsibility as to its accuracy, completeness, timeliness and fitness for a particular purpose and expressly disclaims any liability whatsoever for any loss whatsoever arising from or in reliance upon the whole or any part of the information. This information is neither a recommendation, an offer to buy, sell or trade in nor solicitation of an offer to buy, sell or trade in any investment. It is not intended to be a statement concerning investment, legal, tax, accounting financial or other professional or expert advice and should not be relied upon as such.
- The information may include forward-looking statements about the operations, operatives and financial results of OOIL. Such statements are inherently subject to uncertainties arising from a variety of factors.



END

